UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

| (Mark □ | One) QUARTERLY REPORT PURSUANT TO SECT | TON 13 OR 15(d) OF THE SEC | ECURITIES EXCHANGE ACT OF 1934 | |
|----------|--|------------------------------------|---|------|
| | | the quarterly period ended Ju | | |
| | | OR | , | |
| | TRANSITION REPORT PURSUANT TO SECT | TION 13 OR 15(d) OF THE SEC | ECURITIES EXCHANGE ACT OF 1934 | |
| | | ansition period from | | |
| | | Commission file number: 001 | | |
| | | Vaxart, Inc. | | |
| | (Exact | Name of Registrant as Specified | ed in its Charter) | |
| | Delaware | | 59-1212264 | |
| | (State or other jurisdiction of incorporation or | organization) | (IRS Employer Identification No.) | |
| | 385 Oyster Point Boulevard, Suite 9A, Soutl | n San Francisco, | | |
| | (Address of principal executive offices, include | ling zip code) | (650) 550-3500 (Registrant's telephone number, including area code) | |
| Indicate | e by check mark whether the registrant is a large ac | ccelerated filer, an accelerated f | rant was required to submit such files). Yes ☑ No ☐ filer, a non-accelerated filer, or a smaller reporting company, o ed filer" and "smaller reporting company" and "emerging gro | |
| Non-ac | accelerated filer □ ccelerated filer ☑ ing growth company □ | | Accelerated filer \square Smaller reporting company \square | |
| | nerging growth company, indicate by check mark if financial accounting standards provided pursuant to | | to use the extended transition period for complying with any nege Act. \square | √ or |
| Indicat | e by check mark whether the registrant is a shell co | mpany (as defined in Rule 12b-2 | -2 of the Exchange Act). Yes \square No \square | |
| Securit | ies registered pursuant to Section 12(b) of the Act: | | | |
| | Title of each class | Trading symbol | Name of each exchange on which registered | |
| | Common stock, \$0.0001 par value | VXRT | The Nasdaq Capital Market | |
| The Re | egistrant had 109,201,829 shares of common stock, S | \$0.0001 par value, outstanding a | ş as of August 5, 2020. | |
| | | | | |

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PART I FINANCIAL INFORMATION

Item 1. Financial Statements

VAXART, INC. AND SUBSIDIARIES

Condensed Consolidated Balance Sheets (In thousands, except share and per share amounts) (Unaudited)

| | June 30, 2020 | D | ecember 31, 2019 |
|---|---------------|----|------------------|
| <u>Assets</u> | | | |
| Current assets: | | | |
| Cash and cash equivalents | \$ 44,388 | \$ | 13,526 |
| Accounts receivable | 227 | | 3,619 |
| Prepaid expenses and other current assets | 1,111 | | 453 |
| Total current assets | 45,726 | | 17,598 |
| Property and equipment, net | 345 | | 210 |
| Right-of-use assets, net | 1,755 | | 1,990 |
| Intangible assets, net | 16,227 | | 17,093 |
| Other long-term assets | 137 | _ | 141 |
| Total assets | \$ 64,190 | \$ | 37,032 |
| Liabilities and Stockholders' Equity | | | |
| Current liabilities: | | | |
| Accounts payable | \$ 1,166 | \$ | 852 |
| Current portion of operating lease liability | 804 | | 841 |
| Liability related to sale of future royalties, current portion | 3,150 | | 2,916 |
| Other accrued liabilities | 6,378 | | 4,565 |
| Total current liabilities | 11,498 | | 9,174 |
| Operating lease liability, net of current portion | 1,120 | | 1,472 |
| Liability related to sale of future royalties, net of current portion | 11,319 | | 13,416 |
| Other long-term liabilities | 18 | | 18 |
| Total liabilities | 23,955 | | 24,080 |
| Commitments and contingencies (Note 9) | | | |
| Stockholders' equity: | | | |
| Preferred stock: \$0.0001 par value; 5,000,000 shares authorized; none issued and outstanding as of | | | |
| June 30, 2020 and December 31, 2019 | _ | | |
| Common stock: \$0.0001 par value; 150,000,000 shares authorized; 96,140,661 and 48,254,994 shares | | | |
| issued and outstanding as of June 30, 2020 and December 31, 2019, respectively | 10 | | 5 |
| Additional paid-in capital | 167,160 | | 129,608 |
| Accumulated deficit | (126,935) | | (116,661) |
| Total et albeidene enite | 40,235 | | 12,952 |
| Total stockholders' equity | 40,235 | _ | 12,952 |
| Total liabilities and stockholders' equity | \$ 64,190 | \$ | 37,032 |

Condensed Consolidated Statements of Operations and Comprehensive Loss (In thousands, except share and per share amounts) (Unaudited)

| | Т | Three Months Ended June 30, | | | Six Months Ended J | | | l June 30, |
|---|----------|-----------------------------|----------|------------|--------------------|------------|----|------------|
| | | 2020 | | 2019 | | 2020 | | 2019 |
| Revenue: | | | | | | | | |
| Revenue from customer service contracts | \$ | 92 | \$ | _ | \$ | 191 | \$ | _ |
| Royalty revenue | | 193 | | 69 | | 2,962 | | 3,728 |
| Non-cash royalty revenue related to sale of future royalties | | 238 | | 16 | | 272 | | 1,764 |
| | | | | | | _ | | _ |
| Total revenue | | 523 | | 85 | | 3,425 | | 5,492 |
| | | | | | | | | |
| Operating expenses: | | | | | | | | |
| Research and development | | 5,114 | | 3,707 | | 6,656 | | 7,536 |
| General and administrative | | 3,896 | | 1,375 | | 5,886 | | 3,401 |
| Restructuring costs | | 39 | | | | 103 | | <u> </u> |
| | | | | | | | | |
| Total operating expenses | | 9,049 | | 5,082 | | 12,645 | | 10,937 |
| | | | | | | | | |
| Operating loss | | (8,526) | | (4,997) | | (9,220) | | (5,445) |
| | | | | | | | | |
| Other income and (expenses): | | | | | | | | |
| Interest income | | 23 | | 34 | | 64 | | 39 |
| Interest expense | | _ | | (97) | | _ | | (204) |
| Non-cash interest expense related to sale of future royalties | | (446) | | (516) | | (937) | | (1,060) |
| Foreign exchange loss, net | | (2) | | (48) | | (2) | | (43) |
| | | | | | | | | |
| Total other income and (expenses) | | (425) | | (627) | | (875) | | (1,268) |
| | | | | | | | | |
| Net loss before income taxes | | (8,951) | | (5,624) | | (10,095) | | (6,713) |
| | | | | | | | | |
| Provision for income taxes | | 26 | | 13 | | 179 | _ | 263 |
| | | (0.0==) | | (= an=) | _ | (10.0= 1) | _ | (0.000) |
| Net loss | \$ | (8,977) | \$ | (5,637) | \$ | (10,274) | \$ | (6,976) |
| Net loss per share - basic and diluted | \$ | (0.12) | \$ | (0.39) | \$ | (0.15) | \$ | (0.64) |
| rect 1055 per share - basic and diruted | <u> </u> | (17.12) | <u> </u> | (3.30) | | (3.33) | | (2.33) |
| Shares used to compute net loss per share - basic and diluted | | 74,675,131 | | 14,597,446 | | 67,676,138 | | 10,969,473 |
| but it is a surface we look per share busic and anated | | | | | | | | |

Condensed Consolidated Statements of Stockholders' Equity For the Three and Six Months Ended June 30, 2020 (In thousands, except share amounts) (Unaudited)

| | Commo | on St | ock | Additional Paid-in | | A | ccumulated | Sto | Total ckholders' |
|--|------------|-------|--------|-----------------------|----------|---------|------------|-----|---------------------|
| | Shares | | Amount | | Capital | Deficit | | | Equity |
| Three Months Ended June 30, 2020 | | | | | | | | | |
| Balances as of March 31, 2020 | 72,004,720 | \$ | 7 | \$ | 149,244 | \$ | (117,958) | \$ | 31,293 |
| Issuance of common stock upon exercise of common stock warrants | 23,981,166 | | 3 | | 14,306 | | _ | | 14,309 |
| Issuance of common stock upon exercise of stock options | 154,775 | | _ | | 98 | | _ | | 98 |
| Disgorgement of short-swing profits, net of costs | _ | | _ | | 652 | | _ | | 652 |
| Stock-based compensation | _ | | _ | | 2,860 | | _ | | 2,860 |
| Net loss | | | _ | | <u> </u> | | (8,977) | | (8,977) |
| Balances as of June 30, 2020 | 96,140,661 | \$ | 10 | \$ | 167,160 | \$ | (126,935) | \$ | 40,235 |
| Six Months Ended June 30, 2020 | | | | | | | | | |
| Balances as of January 1, 2020 | 48,254,994 | \$ | 5 | \$ | 129,608 | \$ | (116,661) | | 12,952 |
| Issuance of common stock and common stock warrants in March 2020, net of offering costs of \$1,278 | 4,000,000 | | _ | | 8,722 | | _ | | 8,722 |
| Issuance of common stock warrants to placement agents' designees | _ | | _ | | 453 | | _ | | 453 |
| Issuance of common stock upon exercise of common stock warrants | 43,707,286 | | 5 | | 24,653 | | _ | | 24,658 |
| Issuance of common stock upon exercise of stock options | 178,381 | | _ | | 116 | | _ | | 116 |
| Disgorgement of short-swing profits, net of costs | _ | | _ | | 652 | | _ | | 652 |
| Stock-based compensation | _ | | _ | | 2,956 | | _ | | 2,956 |
| Net loss | | _ | | _ | | | (10,274) | | (10,274) |
| Balances as of June 30, 2020 | 96,140,661 | \$ | 10 | \$ | 167,160 | \$ | (126,935) | \$ | 40,235 |

Condensed Consolidated Statements of Stockholders' Equity For the Three and Six Months Ended June 30, 2019 (In thousands, except share amounts) (Unaudited)

| | Common Stock | | Additional Paid-in | | | | Total Stockholders' | | |
|---|--------------|----|-----------------------|----|---------|----|------------------------|----|---------|
| | Shares | _ | Amount | _ | Capital | | Deficit | _ | Equity |
| Three Months Ended June 30, 2019 | | | | | | | | | |
| Balances as of March 31, 2019 | 8,341,189 | \$ | 1 | \$ | 111,930 | \$ | (99,355) | \$ | 12,576 |
| Issuance of common stock, pre-funded warrants and common stock warrants in April 2019, net of offering costs of \$1,579 | 925,455 | | _ | | 7,741 | | _ | | 7,741 |
| Issuance of common stock warrants to underwriters' designees in April 2019 | _ | | _ | | 333 | | _ | | 333 |
| Issuance of common stock upon exercise of pre-funded warrants | 6,519,091 | | 1 | | 651 | | _ | | 652 |
| Stock-based compensation | _ | | _ | | 180 | | _ | | 180 |
| Net loss | _ | | _ | | _ | | (5,637) | | (5,637) |
| Balances as of June 30, 2019 | 15,785,735 | \$ | 2 | \$ | 120,835 | \$ | (104,992) | \$ | 15,845 |
| Six Months Ended June 30, 2019 | | | | | | | | | |
| Balances as of December 31, 2018 | 7,141,189 | \$ | 1 | \$ | 109,226 | \$ | (97,989) | \$ | 11,238 |
| Cumulative effect of adoption of new leases standard | | _ | | _ | | _ | (27) | | (27) |
| Balances as of January 1, 2019, as adjusted | 7,141,189 | \$ | 1 | \$ | 109,226 | \$ | (98,016) | \$ | 11,211 |
| Issuance of common stock in March 2019, net of offering costs of \$560 | 1,200,000 | | _ | | 2,440 | | _ | | 2,440 |
| Issuance of common stock warrants to placement agents' designees in March 2019 | _ | | _ | | 100 | | _ | | 100 |
| Issuance of common stock, pre-funded warrants and common stock warrants in April 2019, net of offering costs of \$1,579 | 925,455 | | _ | | 7,741 | | _ | | 7,741 |
| Issuance of common stock warrants to underwriters' designees in April 2019 | _ | | _ | | 333 | | _ | | 333 |
| Issuance of common stock upon exercise of pre-funded warrants | 6,519,091 | | 1 | | 651 | | _ | | 652 |
| Stock-based compensation | _ | | _ | | 344 | | _ | | 344 |
| Net loss | | _ | | _ | | | (6,976) | | (6,976) |
| Balances as of June 30, 2019 | 15,785,735 | \$ | 2 | \$ | 120,835 | \$ | (104,992) | \$ | 15,845 |

Condensed Consolidated Statements of Cash Flows (In thousands) (Unaudited)

| | | June 30, | | |
|---|----|----------|----|----------|
| | | 2020 | | 2019 |
| Cash flows from operating activities: | | | | |
| Net loss | \$ | (10,274) | \$ | (6,976) |
| Adjustments to reconcile net loss to net cash used in operating activities: | | (-, , | | (-,) |
| Depreciation and amortization | | 1,193 | | 2,097 |
| Stock-based compensation | | 2,956 | | 344 |
| Non-cash interest expense | | _ | | 64 |
| Non-cash interest expense related to sale of future royalties | | 937 | | 1,060 |
| Non-cash revenue related to sale of future royalties | | (2,800) | | (3,132) |
| Change in operating assets and liabilities: | | | | |
| Accounts receivable | | 3,392 | | 1,761 |
| Prepaid expenses and other assets | | (657) | | 530 |
| Accounts payable | | 148 | | (347) |
| Other accrued liabilities | | 1,376 | | (371) |
| Net cash used in operating activities | | (3,729) | | (4,970) |
| Cash flows from investing activities: | | | | |
| Purchase of property and equipment | | (13) | | (711) |
| Proceeds from sale of equipment | | 3 | | <u> </u> |
| Net cash used in investing activities | | (10) | | (711) |
| Cash flows from financing activities: | | | | |
| Net proceeds from issuance of securities in registered direct offering | | 9,175 | | 2,540 |
| Net proceeds from issuance of common stock, pre-funded warrants and common warrants in April 2019 underwritten offering | | | | 8,074 |
| Proceeds from issuance of common stock upon exercise of pre-funded warrants | | | | 652 |
| Proceeds from issuance of common stock upon exercise of common stock warrants | | 24,658 | | 052 |
| Proceeds from issuance of common stock upon exercise of stock options | | 116 | | _ |
| Disgorgement of short-swing profits, net of costs | | 652 | | _ |
| Repayment of principal on secured promissory note payable to Oxford Finance | | 032 | | (833) |
| Repayment of principal on secured promissory note payable to Oxford Finance | | <u> </u> | _ | (655) |
| Net cash provided by financing activities | | 34,601 | | 10,433 |
| Net increase in cash and cash equivalents | | 30,862 | | 4,752 |
| Cash, cash equivalents and restricted cash at beginning of the period | | 13,526 | | 11,506 |
| Cach each equivalents and restricted each at end of the period | \$ | 44,388 | \$ | 16,258 |
| Cash, cash equivalents and restricted cash at end of the period | Ψ | 77,500 | Ψ | 10,200 |

Condensed Consolidated Statements of Cash Flows (In thousands) (Unaudited)

| | 9 | Six Months Ended June 30, | | | |
|--|----|---------------------------|------|-----|--|
| | 2 | | 2019 | | |
| | | | | | |
| Supplemental disclosure of cash flow information: | | | | | |
| Interest paid | \$ | | \$ | 136 | |
| | | | | | |
| | | | | | |
| Supplemental disclosure of non-cash financing activity: | | | | | |
| Issuance of warrants to placement agent's representatives | \$ | 453 | \$ | 100 | |
| Issuance of warrants to underwriters' designees | \$ | | \$ | 333 | |
| Acquisition of property and equipment included in accounts payable | \$ | 170 | \$ | 47 | |

Notes to the Condensed Consolidated Financial Statements (Unaudited)

NOTE 1. Organization and Basis of Presentation

General

Vaxart Biosciences, Inc. was originally incorporated in California in March 2004, under the name West Coast Biologicals, Inc. The Company changed its name to Vaxart, Inc. ("Private Vaxart") in July 2007, and reincorporated in the state of Delaware.

On February 13, 2018, Private Vaxart completed a business combination with Aviragen Therapeutics, Inc. ("Aviragen"), pursuant to which Aviragen merged with Private Vaxart, with Private Vaxart surviving as a wholly-owned subsidiary of Aviragen (the "Merger"). Pursuant to the terms of the Merger, Aviragen changed its name to Vaxart, Inc. (together with its subsidiaries, the "Company" or "Vaxart") and Private Vaxart changed its name to Vaxart Biosciences, Inc. All of Private Vaxart's convertible promissory notes and convertible preferred stock was converted into common stock, following which each share of common stock was converted into approximately 0.22148 shares of the Company's common stock (the "Conversion").

On March 2, 2020, the Company completed a registered direct offering (the "March 2020 Offering") of 4,000,000 shares of the Company's common stock and warrants to purchase 2,000,000 shares of common stock. Each common stock warrant entitles the holder to purchase one share of common stock for \$2.50, is exercisable immediately, subject to certain ownership limitations, and will expire five years from the date of issuance. The total gross proceeds from the offering to the Company were \$10.0 million. After deducting placement agent fees and offering expenses payable by the Company, the aggregate net proceeds received by the Company totaled \$9.2 million. Pursuant to the terms of the engagement letter with the placement agents, the Company paid the placement agents aggregate fees and reimbursable costs of \$775,000. In addition, the Company issued the placement agents' designees 280,000 common stock warrants at the closing of the March 2020 Offering, each warrant entitling the holder to purchase one share of common stock for \$3.125 at any time within five years of the effective date of the March 2020 Offering. The aggregate fair value of these warrants at issuance was estimated to be \$453,000 (see Note 10), which was recorded in offering costs.

On June 8, 2020, the Company's shareholders approved an amendment to the Company's certificate of incorporation to change the par value of its common and preferred stock from \$0.10 per share to \$0.0001 per share and to increase the number of authorized shares of common stock from 100,000,000 to 150,000,000. Except as otherwise noted in these condensed consolidated financial statements, all share, equity security and per share amounts are presented to give retroactive effect to these changes.

The Company's principal operations are based in South San Francisco, California, and it operates in one reportable segment, which is the discovery and development of oral recombinant protein vaccines, based on its proprietary oral vaccine platform.

NOTE 2. Summary of Significant Accounting Policies

Basis of Presentation – The Company has prepared the accompanying condensed consolidated financial statements pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") have been condensed or omitted pursuant to these rules and regulations. These condensed consolidated financial statements should be read in conjunction with the Company's audited financial statements and footnotes related thereto for the year ended December 31, 2019, included in the Company's Annual Report on Form 10-K filed with the SEC on March 19, 2020 (the "Annual Report"). Except as noted below, there have been no material changes to the Company's significant accounting policies described in Note 2 to the consolidated financial statements included in the Annual Report. In the opinion of management, the unaudited condensed consolidated financial statements include all adjustments (consisting only of normal recurring adjustments) necessary to present fairly the Company's financial position and the results of its operations and cash flows. The results of operations for such interim periods are not necessarily indicative of the results to be expected for the full year.

Notes to the Condensed Consolidated Financial Statements (Unaudited)

Basis of Consolidation – The condensed consolidated financial statements include the financial statements of Vaxart, Inc. and its subsidiaries. All significant transactions and balances between Vaxart, Inc. and its subsidiaries have been eliminated in consolidation.

Use of Estimates – The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses and disclosure of contingent assets and liabilities in the financial statements and accompanying notes. Actual results and outcomes could differ from these estimates and assumptions.

Concentration of Credit Risk – Financial instruments that potentially subject the Company to significant concentrations of credit risk consist principally of cash, cash equivalents and accounts receivable. The Company places its cash and cash equivalents at financial institutions that management believes are of high credit quality. The Company is exposed to credit risk in the event of default by the financial institutions holding the cash and cash equivalents to the extent such amounts are in excess of the federally insured limits. The Company has not experienced any losses on its deposits since inception.

The primary focus of the Company's investment strategy is to preserve capital and meet liquidity requirements. The Company's investment policy addresses the level of credit exposure by limiting the concentration in any one corporate issuer or sector and establishing a minimum allowable credit rating. The Company generally requires no collateral from its customers.

Reclassification – Prior periods' data is subject to reclassification to conform to the current presentation. Accordingly, \$40,000 and \$88,000 that were previously recorded as non-lease costs have been included as variable lease costs and in cash outflows related to leases in the three and six months ended June 30, 2019, respectively. This reclassification had no effect on reported net loss.

Recent Accounting Pronouncements

The Company believes that the impact of accounting standards updates recently issued that are not yet effective will not have a material impact on its financial position or results of operations upon adoption.

Notes to the Condensed Consolidated Financial Statements (Unaudited)

NOTE 3. Fair Value of Financial Instruments

Fair value accounting is applied for all financial assets and liabilities and nonfinancial assets and liabilities that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). Financial instruments include cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities that approximate fair value due to their relatively short maturities.

Assets and liabilities recorded at fair value on a recurring basis in the balance sheets are categorized based upon the level of judgment associated with inputs used to measure their fair values. The accounting guidance for fair value provides a framework for measuring fair value and requires certain disclosures about how fair value is determined. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the reporting date. The accounting guidance also establishes a three-level valuation hierarchy that prioritizes the inputs to valuation techniques used to measure fair value based upon whether such inputs are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect market assumptions made by the reporting entity.

The three-level hierarchy for the inputs to valuation techniques is briefly summarized as follows:

- Level 1 Inputs are unadjusted, quoted prices in active markets for identical assets or liabilities at the measurement date;
- Level 2 Inputs are observable, unadjusted quoted prices in active markets for similar assets or liabilities, unadjusted quoted prices for identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the related assets or liabilities; and

Level 3 — Unobservable inputs that are significant to the measurement of the fair value of the assets or liabilities that are supported by little or no market data.

The Company's money market funds are classified within Level 1 of the fair value hierarchy and are valued based on quoted prices in active markets for identical securities. The Company held no recurring financial assets that are measured at fair value as of June 30, 2020. The Company held \$15,000 in money market funds, classified as cash equivalents, as of December 31, 2019. The Company held no recurring financial liabilities at either date or in the six months ended June 30, 2020 or 2019.

NOTE 4. Balance Sheet Components

(a) Cash and Cash Equivalents

Cash and cash equivalents comprises the following:

| | J | June 30, 2020 | Dece | mber 31, 2019 | |
|---------------------------------|----------------|---------------|------|---------------|--|
| | (in thousands) | | | | |
| Cash at banks | \$ | 44,388 | \$ | 13,511 | |
| Money market funds | | _ | | 15 | |
| Total cash and cash equivalents | \$ | 44,388 | \$ | 13,526 | |

Notes to the Condensed Consolidated Financial Statements (Unaudited)

(b) Accounts Receivable

Accounts receivable comprises the following:

| | June 3 | 0, 2020 | Dece | mber 31, 2019 | | | |
|-------------------------------------|--------|----------------|------|---------------|--|--|--|
| | ·- | (in thousands) | | | | | |
| Royalties receivable | \$ | 227 | \$ | 3,438 | | | |
| Customer service contracts - billed | | _ | | 181 | | | |
| Accounts receivable | \$ | 227 | \$ | 3,619 | | | |

The Company has provided no allowance for uncollectible accounts as of June 30, 2020 and December 31, 2019.

(c) Property and Equipment, Net

Property and equipment, net consists of the following:

| | June 30, 2020 | 0 | December 31, 2019 |
|--------------------------------|---------------|--------|-------------------|
| | | sands) | |
| Laboratory equipment | \$ | 706 | \$ 537 |
| Office and computer equipment | | 142 | 132 |
| Total property and equipment | | 848 | 669 |
| Less: accumulated depreciation | (| (503) | (459) |
| Property and equipment, net | \$ | 345 | \$ 210 |

Depreciation expense was \$25,000 and \$125,000 for the three months ended June 30, 2020 and 2019, respectively, and \$44,000 and \$255,000 for the six months ended June 30, 2020 and 2019, respectively. There were no impairments of the Company's property and equipment recorded in the six months ended June 30, 2020 or 2019.

(d) Right-of-Use Assets, Net

Right-of-use assets, net consists of the following:

| | June 30, 2020 | Dec | ember 31, 2019 | | | |
|--------------------------|--------------------|-----|----------------|--|--|--|
| | (in thousands) | | | | | |
| Facilities | \$ 1,751 | \$ | 1,985 | | | |
| Office equipment | 4 | | 5 | | | |
| Right-of-use assets, net | \$ 1,755 | \$ | 1,990 | | | |

(e) Intangible Assets, Net

Intangible assets comprise developed technology and intellectual property. Intangible assets are carried at cost less accumulated amortization. Amortization is computed using the straight-line method over useful lives ranging from 1.3 to 11.75 years for developed technology and 20 years for intellectual property. As of June 30, 2020, developed technology and intellectual property had remaining lives of 9.4 and 7.5 years, respectively. Intangible assets consist of the following:

| | Jun | e 30, 2020 | Dece | mber 31, 2019 | |
|--------------------------------|-------|------------|------|---------------|--|
| | (in . | | | | |
| Purchased technology | \$ | 22,100 | \$ | 22,100 | |
| Intellectual property | | 80 | | 80 | |
| Total cost | | 22,180 | | 22,180 | |
| Less: accumulated amortization | | (5,953) | | (5,087) | |
| Intangible assets, net | \$ | 16,227 | \$ | 17,093 | |

Total amortization expense for the three months ended June 30, 2020 and 2019, was \$433,000 and \$675,000, respectively, and for the six months ended June 30, 2020 and 2019, was \$866,000 and \$1,454,000, respectively.

Notes to the Condensed Consolidated Financial Statements (Unaudited)

As of June 30, 2020, the estimated future amortization expense by year is as follows (in thousands):

| Year Ending December 31, | Α | mount |
|-----------------------------|----|--------|
| 2020 (six months remaining) | \$ | 866 |
| 2021 | | 1,732 |
| 2022 | | 1,731 |
| 2023 | | 1,732 |
| 2024 | | 1,732 |
| Thereafter | | 8,434 |
| Total | \$ | 16,227 |

(f) Other Accrued Liabilities

Other accrued liabilities consist of the following:

| | June | 30, 2020 | Decemb | oer 31, 2019 | | |
|--|------|----------------|--------|--------------|--|--|
| | | (in thousands) | | | | |
| Accrued compensation | \$ | 1,009 | \$ | 903 | | |
| Accrued clinical and manufacturing expenses | | 4,937 | | 3,228 | | |
| Accrued professional and consulting services | | 49 | | 2 | | |
| Reserve for return of royalties | | _ | | 178 | | |
| Other liabilities, current portion | | 383 | | 254 | | |
| • | | | | | | |
| Total | \$ | 6,378 | \$ | 4,565 | | |

NOTE 5. Revenue

Service Contracts with Customers

<u>Contract Balances.</u> Accounts receivable related to service contracts with customers as of June 30, 2020 and December 31, 2019, was nil and \$181,000, respectively. Contract assets, representing unbilled receivables where revenue has been recognized in advance of customer billings, as of June 30, 2020 and December 31, 2019, was \$212,000 and \$21,000, respectively, which is included in prepaid expenses and other current assets.

Remaining Performance Obligations. Remaining Performance Obligations ("RPO") comprise deferred revenue plus unbilled contract revenue. As of June 30, 2020 and December 31, 2019, there was no deferred revenue and the aggregate amount of RPO was \$20,000 and \$211,000, respectively, all of which was unbilled contract revenue which is not recorded on the balance sheet. We expect 100% of this amount to be recognized as revenue within the next three months. Unbilled contract revenue represents non-cancelable contracts under which the Company has an obligation to perform, for which revenue has not yet been recognized in the financial statements and the fixed amounts billable have not yet been invoiced.

Royalty Agreements

Aviragen entered into a royalty-generating research and license agreement with GlaxoSmithKline, plc ("GSK") in 1990 for the development and commercialization of zanamivir, a neuraminidase inhibitor marketed by GSK as Relenza, to treat influenza. Under the agreement, all Relenza patents owned by the Company were exclusively licensed to GSK. All of the Company's Relenza patents have expired, with the last remaining patent expiring in July 2019 in Japan, at which time royalty revenue ceased, although until April 30, 2020, it remained subject to adjustments for sales returns and exchange rate differences. The royalty revenue related to Relenza recognized in the three months ended June 30, 2020 and 2019, was \$193,000 and \$69,000, respectively, and in the six months ended June 30, 2020 and 2019, was \$193,000 and \$764,000, respectively, representing 7% of net sales in Japan.

Notes to the Condensed Consolidated Financial Statements (Unaudited)

The Company also generates royalty revenue from the sale of Inavir in Japan, pursuant to a collaboration and license agreement that Aviragen entered into with Daiichi Sankyo Company, Limited ("Daiichi Sankyo") in 2009. In September 2010, laninamivir octanoate was approved for sale by the Japanese Ministry of Health and Welfare for the treatment of influenza in adults and children, which Daiichi Sankyo markets as Inavir. Under the agreement, the Company currently receives a 4% royalty on net sales of Inavir in Japan. The last patent related to Inavir is set to expire in December 2029, at which time royalty revenue will cease. The royalty revenue related to Inavir recognized in the six months ended June 30, 2020 and 2019, was \$2,769,000 and \$2,964,000, respectively, representing 4% of net sales in Japan. In addition, the Company recognized non-cash royalty revenue related to the sale of future royalties (see Note 6) of \$238,000 and \$16,000 in the three months ended June 30, 2020 and 2019, respectively, and \$7,000 and \$1,764,000 in the six months ended June 30, 2020 and 2019, respectively. Both the royalty revenue and the non-cash royalty revenue related to sale of future royalties have been subjected to a 5% withholding tax in Japan, for which \$12,000 and \$1,000 was included in income tax expense in the three months ended June 30, 2020 and 2019, respectively, and \$152,000 and \$237,000 was included in income tax expense in the six months ended June 30, 2020 and 2019, respectively.

The Company's royalty revenue is seasonal, in line with the flu season, so the majority of the Company's royalty revenue is earned in the first and fourth fiscal quarters.

NOTE 6. Liabilities Related to Sale of Future Royalties

In April 2016, Aviragen entered into a Royalty Interest Acquisition Agreement (the "RIAA") with HealthCare Royalty Partners III, L.P. ("HCRP"). Under the RIAA, HCRP made a \$20.0 million cash payment to Aviragen in consideration for acquiring certain royalty rights ("Royalty Rights") related to the approved product Inavir in the Japanese market. The Royalty Rights were obtained pursuant to the collaboration and license agreements (the "License Agreement") and a commercialization agreement that the Company entered into with Daiichi Sankyo. Per the terms of the RIAA, HCRP is entitled to the first \$3.0 million plus 15% of the next \$1.0 million in royalties earned in each year commencing on April 1, with any excess revenue being retained by the Company.

Under the relevant accounting guidance, due to a limit on the amount of royalties that HCRP can earn under the RIAA, this transaction is accounted for as a liability that is being amortized using the interest method over the life of the arrangement. The Company has no obligation to pay any amounts to HCRP other than to pass through to HCRP its share of royalties as they are received from Daiichi Sankyo. In order to record the amortization of the liability, the Company is required to estimate the total amount of future royalty payments to be received under the License Agreement and the payments that will be passed through to HCRP over the life of this agreement. Consequently, the Company imputes interest on the unamortized portion of the liability and records non-cash interest expense using an estimated effective interest rate. The royalties earned in each period that will be passed through to HCRP are recorded as non-cash royalty revenue related to sale of future royalties, with any excess not subject to pass-through being recorded as royalty revenue. When the pass-through royalties are paid to HCRP in the following quarter, the imputed liability related to sale of future royalties is commensurately reduced. The Company periodically assesses the expected royalty payments, and to the extent such payments are greater or less than the initial estimate, the Company adjusts the amortization of the liability and interest rate. As a result of this accounting, even though the Company does not retain HCRP's share of the royalties, it will continue to record non-cash revenue related to those royalties until the amount of the associated liability, including the related interest, is fully amortized.

The following table shows the activity within the liability account during the six months ended June 30, 2020 (in thousands):

| Total liability related to sale of future royalties, start of period | \$ 16,332 |
|--|--------------|
| Non-cash royalty revenue paid to HCRP | (2,800) |
| Non-cash interest expense recognized | 937 |
| Total liability related to sale of future royalties, end of period | 14,469 |
| Current portion | (3,150) |
| Long-term portion | \$ 11,319 |

Notes to the Condensed Consolidated Financial Statements (Unaudited)

NOTE 7. Leases

The Company has obtained the right of use for office and manufacturing facilities under four operating lease agreements, one of which has been subleased, and for equipment under an operating lease agreement with an initial term exceeding one year, and under three operating lease agreements with initial terms of one year or less.

The Company obtained the right of use of real estate located in South San Francisco, California, in June 2015 that was scheduled to terminate on April 30, 2020, with a five-year extension option that the Company exercised in July 2019, extending the lease until April 30, 2025. The right of use of these premises was assessed as partially impaired as of December 31, 2019 (see Note 14). The Company also obtained, via the Merger in February 2018, the right of use of facilities located in Alpharetta, Georgia, that terminates on February 28, 2021, with no extension option. These facilities were subleased for the remainder of the lease term effective November 30, 2018. In addition, the Company has the right of use of two facilities located in South San Francisco, California, under leases that terminate on July 31, 2021, with no extension options, and the right of use of equipment under a lease that terminates in September 2021.

As of June 30, 2020, the weighted average discount rate for operating leases with initial terms of more than one year was 10.53% and the weighted average remaining term of these leases was 3.55 years. Discount rates were determined using the Company's marginal rate of borrowing at the time each lease was executed or extended.

The following table summarizes the Company's undiscounted cash payment obligations for its operating lease liabilities with initial terms of more than twelve months as of June 30, 2020 (in thousands):

| <u>Year Ending December 31</u> , | |
|---|-------------|
| 2020 (excluding the six months ended June 30, 2020) | \$ 526 |
| 2021 | 620 |
| 2022 | 336 |
| 2023 | 348 |
| 2024 | 360 |
| Thereafter | 122 |
| Undiscounted total | 2,312 |
| Less: imputed interest | (388) |
| Present value of future minimum payments | 1,924 |
| Current portion of operating lease liability | (804) |
| Operating lease liability, net of current portion | \$ 1,120 |

The Company presently has no finance leases and no future obligations under operating leases for equipment with initial terms of one year or less.

Certain operating lease agreements for facilities include non-lease costs, such as common area maintenance, which are recorded as variable lease costs. Operating lease expenses for the three and six months ended June 30, 2020 and 2019, are summarized as follows:

| | Three Months Ended June 30, | | | | Six Months Ended June 30, | | | |
|-----------------------|-----------------------------|---------|---------|------|---------------------------|--------|-------|--|
| | | 2020 | | 2019 | 2020 | | 2019 | |
| <u>Lease cost</u> | | (in tho | usands) | | (in tho | ısands |) | |
| Operating lease cost | \$ | 212 | \$ | 222 | \$ 401 | \$ | 445 | |
| Short-term lease cost | | 3 | | 4 | 6 | | 7 | |
| Variable lease cost | | 13 | | 40 | 24 | | 88 | |
| Sublease income | | (55) | | (55) | (109) | | (109) | |
| Total lease cost | \$ | 173 | \$ | 211 | \$ 322 | \$ | 431 | |

Net cash outflows associated with operating leases totaled \$237,000 and \$240,000 in the three months ended June 30, 2020 and 2019, respectively, and \$474,000 and \$487,000 in the six months ended June 30, 2020 and 2019, respectively.

Notes to the Condensed Consolidated Financial Statements (Unaudited)

NOTE 8. Secured Promissory Note Payable to Oxford Finance

On December 22, 2016, the Company entered into a loan and security agreement (the "Loan Agreement") with Oxford Finance, under which the Company borrowed \$5.0 million. The \$5.0 million loan, which bore interest at the 30-day U.S. LIBOR plus 6.17%, was evidenced by a secured promissory note and was repayable over four years, with interest only payable over the first 12 months and the balance fully amortized over the subsequent 36 months. Upon repayment, an additional final payment equal to \$325,000 was due, which was accreted as interest expense over the term of the loan using the effective-interest method. The loan was secured by substantially all the Company's assets, except for intellectual property.

The annual effective interest rate of the note, including the accretion of the final payment and the amortization of the debt discount, was approximately 10.5%. The Company recorded interest expense related to the Loan Agreement of \$96,000 and \$202,000 during the three and six months ended June 30, 2019, respectively, of which \$64,000 and \$136,000, respectively, was paid. The note was repaid in full on November 4, 2019.

NOTE 9. Commitments and Contingencies

(a) Leases

The Company's lease commitments are detailed in Note 7.

(b) Indemnifications

In the ordinary course of business, the Company enters into agreements that may include indemnification provisions. Pursuant to such agreements, the Company may indemnify, hold harmless and defend indemnified parties for losses suffered or incurred by the indemnified party. Some of the provisions will limit losses to those arising from third-party actions. In some cases, the indemnification will continue after the termination of the agreement. The maximum potential amount of future payments the Company could be required to make under these provisions is not determinable. The Company has never incurred material costs to defend lawsuits or settle claims related to these indemnification provisions. The Company has also entered into indemnification agreements with its directors and officers that may require the Company to indemnify its directors and officers against liabilities that may arise by reason of their status or service as directors or officers to the fullest extent permitted by Delaware corporate law. The Company currently has directors' and officers' insurance.

(c) Litigation

From time to time the Company may be involved in legal proceedings arising in connection with its business. Based on information currently available, the Company believes that the amount, or range, of reasonably possible losses in connection with any pending actions against it in excess of established reserves, in the aggregate, is not material to its consolidated financial condition or cash flows. However, any current or future dispute resolution or legal proceeding, regardless of the merits of any such proceeding, could result in substantial costs and a diversion of management's attention and resources that are needed to successfully run our business, and could have a material adverse impact on our business, financial condition and results of operations.

On August 4, 2020, a purported shareholder derivative complaint was filed in the Superior Court of California, San Mateo County, entitled Godfrey v. Latour, et al. The complaint names Vaxart's officers and directors as defendants, asserting claims against them for breach of fiduciary duty, unjust enrichment, and waste and seeking, among other things, an award of damages and attorneys' fees and costs. The complaint also asserts a claim for aiding and abetting breach of fiduciary duty against Armistice Capital, LLC ("Armistice"). The claims are based on allegations that certain stock options issued to the Company's officers and directors between June 8, 2020 and June 15, 2020 were manipulated and that certain warrants held by Armistice were amended on June 8, 2020 for no consideration. The complaint purports to bring the lawsuit on behalf of and for the benefit of the Company and names Vaxart as a "nominal defendant" against which no damages are sought. The Company believes that the allegations in the complaint are without merit. As of the time of this filing, the Company has not been served with the complaint.

NOTE 10. Stockholders' Equity

(a) Preferred Stock

The Company is authorized to issue 5,000,000 shares of preferred stock, \$0.0001 par value per share. The Company's board of directors may, without further action by the stockholders, fix the rights, preferences, privileges and restrictions of up to an aggregate of 5,000,000 shares of preferred stock in one or more series and authorize their issuance. These rights, preferences and privileges could include dividend rights, conversion rights, voting rights, terms of redemption, liquidation preferences, sinking fund terms and the number of shares constituting any series or the designation of such series, any or all of which may be greater than the rights of the Company's common stock. The issuance of preferred stock could adversely affect the voting power of holders of common stock and the likelihood that such holders will receive dividend payments and payments upon liquidation. In addition, the issuance of preferred stock could have the effect of delaying, deterring or preventing a change of control or other corporate action. No shares of preferred stock are currently outstanding, and we have no present plan to issue any shares of preferred stock.

Notes to the Condensed Consolidated Financial Statements (Unaudited)

(b) Common Stock

At the Company's annual meeting of stockholders held on June 8, 2020, the Company's shareholders approved an amendment to the Company's certificate of incorporation to increase the authorized number of shares of common stock from 100,000,000 shares to 150,000,000 shares and decrease the par value of the Company's capital stock from \$0.10 to \$0.0001. On June 8, 2020, the Company filed a Certificate of Amendment with the Secretary of State of the State of Delaware to effect the amendment.

Except as otherwise required by law or as otherwise provided in any certificate of designation for any series of preferred stock, the holders of common stock possess all voting power for the election of the Company's directors and all other matters requiring stockholder action. Holders of common stock are entitled to one vote per share on matters to be voted on by stockholders. Holders of common stock are entitled to receive such dividends, if any, as may be declared from time to time by the Company's board of directors in its discretion out of funds legally available therefore. In no event will any stock dividends or stock splits or combinations of stock be declared or made on common stock unless the shares of common stock at the time outstanding are treated equally and identically. As of June 30, 2020, no dividends had been declared by the board of directors.

In the event of the Company's voluntary or involuntary liquidation, dissolution, distribution of assets or winding-up, the holders of the common stock will be entitled to receive an equal amount per share of all of the Company's assets of whatever kind available for distribution to stockholders, after the rights of the holders of the preferred stock have been satisfied. There are no sinking fund provisions applicable to the common stock.

The Company had shares of common stock reserved for issuance as follows:

| | June 30, 2020 | December 31, 2019 |
|--|---------------|-------------------|
| | | |
| Options issued and outstanding | 6,382,232 | 1,811,652 |
| PRSUs issued and outstanding | 411,000 | _ |
| Available for future grants of equity awards | 1,620,028 | 295,180 |
| Common stock warrants | 1,942,654 | 43,370,162 |
| Total | 10,355,914 | 45,476,994 |

(c) Warrants

The following warrants were outstanding as of June 30, 2020, all of which contain standard anti-dilution protections in the event of subsequent rights offerings, stock splits, stock dividends or other extraordinary dividends, or other similar changes in the Company's common stock or capital structure, and none of which have any participating rights for any losses:

| | Exercise | | | | | | |
|--|----------------------|-------|-------|------------------------|--|--|--|
| Securities into which warrants are convertible | Warrants outstanding | Price | | Expiration Date | | | |
| | | | | | | | |
| Common Stock | 171,667 | \$ | 0.30 | September 2024 | | | |
| Common Stock | 241,169 | \$ | 0.375 | September 2024 | | | |
| Common Stock | 225,966 | \$ | 1.10 | April 2024 | | | |
| Common Stock | 163,068 | \$ | 1.375 | April 2024 | | | |
| Common Stock | 766,584 | \$ | 2.50 | March 2025 | | | |
| Common Stock | 280,000 | \$ | 3.125 | February 2025 | | | |
| Common Stock | 83,286 | \$ | 3.125 | March 2024 | | | |
| Common Stock | 10,914 | \$ | 22.99 | December 2026 | | | |
| Total | 1,942,654 | | | | | | |

The 280,000 common stock warrants issued to placement agents' designees at the closing of the March 2020 Offering (see Note 1) each entitle the holder to purchase one share of common stock for \$3.125 at any time within five years of February 27, 2020, the effective date of the March 2020 Offering. The aggregate fair value of these warrants at issuance was estimated to be \$453,000, using the Black-Scholes valuation model, using a closing stock price of \$2.34 and assumptions including estimated volatility of 98%, a risk-free interest rate of 0.88%, a zero dividend rate and an estimated remaining term of 4.99 years.

In the event of a Fundamental Transaction (a transfer of ownership of the Company as defined in the warrant) within the Company's control, the holders of the unexercised common stock warrants exercisable for \$0.30, \$0.375, \$1.10 and \$2.50 and those exercisable for \$3.125 expiring in February 2025 shall be entitled to receive cash consideration equal to a Black-Scholes valuation, as defined in the warrant. If such Fundamental Transaction is not within the Company's control, the warrantholders would only be entitled to receive the same form of consideration (and in the same proportion) as the holders of the Company's common stock, hence these warrants are classified as a component of permanent equity.

Notes to the Condensed Consolidated Financial Statements (Unaudited)

NOTE 11. Equity Incentive Plans

On April 23, 2019, the Company's stockholders approved the adoption of the 2019 Equity Incentive Plan (the "2019 Plan"), under which the Company is authorized to issue ISOs, NQSOs, stock appreciation rights, RSAs, RSUs, other stock awards and performance awards that may be settled in cash, stock, or other property. The 2019 Plan is designed to secure and retain the services of employees, directors and consultants, provide incentives for the Company's employees, directors and consultants to exert maximum efforts for the success of the Company and its affiliates, and provide a means by which employees, directors and consultants may be given an opportunity to benefit from increases in the value of the Company's common stock. Following adoption of the 2019 Plan, all previous plans were frozen, and on forfeiture, cancellation and expiration, awards under those plans are not assumed by the 2019 Plan.

The aggregate number of shares of common stock authorized for issuance under the 2019 Plan was initially 1,600,000 shares, which was increased through an amendment to the 2019 Plan adopted by the Company's stockholders on June 8, 2020, to 8,000,000 (the "Plan Amendment"), subject to standard adjustments in the event of a stock split, stock dividend or other extraordinary dividend, or other similar change in the Company's common stock or capital structure. Further amendments to the 2019 Plan to increase the share reserve would require stockholder approval. Awards that expire or are canceled generally become available for issuance again under the 2019 Plan. Awards have a maximum term of ten years from the grant date and may vest over varying periods, as specified by the Company's board of directors for each grant.

In March 2020, the Company granted 411,000 performance-based restricted stock unit ("PRSU") awards to employees which vest upon the achievement of certain performance conditions, subject to each employee's continued service relationship with the Company. As of June 30, 2020, all of these 411,000 PRSUs were outstanding. The related compensation cost, which is based on the grant date fair value of the Company's common stock multiplied by the number of PRSUs granted, is recognized as an expense ratably over the estimated vesting period when achievement of the performance condition is considered probable. Based on the Company's evaluation of the probability of achieving the performance condition as of June 30, 2020, the Company recognized \$531,000 of related expense during the three and six months ended June 30, 2020.

A summary of stock option transactions in the six months ended June 30, 2020, is as follows:

| | Shares Available For Grant | Number of Options Outstanding | Weighted Average Exercise Price |
|---------------------------------------|----------------------------------|-------------------------------------|--|
| Balance at January 1, 2020 | 295,180 | 1,811,652 | \$ 2.74 |
| 2019 Plan Amendment | 6,400,000 | | |
| PRSUs granted, net of tax forfeitures | (278,535) | _ | \$ _ |
| Granted | (4,892,100) | 4,892,100 | \$ 2.04 |
| Exercised | _ | (178,381) | \$ 0.65 |
| Forfeited | 85,910 | (85,992) | \$ 0.39 |
| Canceled | 9,573 | (57,147) | \$ 10.50 |
| | | | |
| Balance at June 30, 2020 | 1,620,028 | 6,382,232 | \$ 2.22 |

As of June 30, 2020, there were 6,382,232 options outstanding with a weighted average exercise price of \$2.22, a weighted average remaining term of 9.37 years and an aggregate intrinsic value of \$43.1 million. Of these options, 1,431,750 were vested, with a weighted average exercise price of \$3.22, a weighted average remaining term of 8.31 years and an aggregate intrinsic value of \$8.8 million. The Company received \$116,000 for the 178,381 options exercised during the six months ended June 30, 2020, which had an intrinsic value of \$524,000. No options were exercised during the six months ended June 30, 2019.

On March 24, 2020, the board of directors of the Company approved the grant of an aggregate of 2,610,000 options with an exercise price of \$1.70 per share (the closing price of the Company's common stock on March 24, 2020) (the "March Option Awards"), which vests as to 25% of the underlying shares of common stock on the date of grant and thereafter in twenty-four (24) equal monthly installments thereafter; provided that the stock options were not exercisable until the approval by the stockholders of an amendment to the 2019 Plan. On June 8, 2020, the stockholders approved the Plan Amendment and at such time the March Option Awards became exercisable, subject to the vesting schedule noted previously.

On June 15, 2020, the Company awarded 900,000 performance-based options and 845,280 time-based options with an exercise price of \$2.46 per share (the closing price of the Company's common stock on the grant date) to its new Chief Executive Officer. Vesting of the time-based options will be as follows: 25% on the first anniversary of the Grant Date and 75% in equal monthly installments over the three-year period commencing on such first anniversary, with accelerated vesting with respect to 50% of any then-unvested option shares upon a substantial strategic agreement, as determined by the Board, and with accelerated vesting in full in the event of a "Change in Control" (as defined under the 2019 Plan).

Notes to the Condensed Consolidated Financial Statements (Unaudited)

Vesting of the performance-based options would occur if the Company achieved a specified closing price during any ten consecutive trading days by November 30, 2020, with one-third based on a closing price of \$5.00, one-third based on a closing price of \$10.00, subject to continuing employment. Utilizing a Monte Carlo Simulation and assumptions of the fair value of Common Stock of \$2.46, estimated volatility of 105%, a risk-free interest rate of 0.35%, a zero dividend rate and an expected term of 5.23 years, the Company determined the weighted average fair value of these options on the issuance date to be \$0.31 per share, or \$279,000, which was initially being expensed over the estimated vesting term, assuming vesting occurs by November 30, 2020, for each tranche.

The tranches based on closing prices of \$5.00, \$7.50 and \$10.00 vested on July 9, 2020, July 20, 2020 and July 24, 2020, respectively, so the unamortized balance of \$242,000 will be expensed in the three months ending September 30, 2020. The weighted average grant date fair value of all other options awarded in the six months ended June 30, 2020 and 2019, was \$1.92 and \$0.55, respectively. Fair values were estimated using the following assumptions:

| Six Months Ended June 30, | | | | |
|---------------------------|---|--|--|--|
| 2020 | 2019 | | | |
| 0.4404 0.0004 | 1.000/ 0.010/ | | | |
| 0.44% - 0.88% | 1.89% - 2.31% | | | |
| 5.22 - 10.00 Years | 5.39 - 6.08 Years | | | |
| 94% - 104% | 83% - 85% | | | |
| —% | —% | | | |
| | 2020 0.44% - 0.88% 5.22 - 10.00 Years 94% - 104% | | | |

The Company measures the fair value of all stock-based awards on the grant date and records the fair value of these awards, net of estimated forfeitures, to compensation expense over the service period. Total stock-based compensation recognized for options and PRSUs was as follows:

| | Three Months Ended June 30, | | | | | Six Months Ended June 30, | | | | |
|--------------------------------|-----------------------------|-------|------|------|----|---------------------------|----|-----|--|--|
| | 2020 2 | | 2019 | 2020 | | 2019 | | | | |
| | (in thousands) | | | | | (in thousands) | | | | |
| Research and development | \$ | 1,115 | \$ | 80 | \$ | 1,137 | \$ | 159 | | |
| General and administrative | | 1,745 | | 100 | | 1,819 | | 185 | | |
| Total stock-based compensation | \$ | 2,860 | \$ | 180 | \$ | 2,956 | \$ | 344 | | |

As of June 30, 2020, the unrecognized stock-based compensation cost related to outstanding unvested stock options and PRSUs that are expected to vest was \$5.9 million, which the Company expects to recognize over an estimated weighted average period of 2.21 years.

NOTE 12. Related Party Transaction

In April 2020 the Company recorded a net amount of \$652,000 related to the disgorgement of stockholder short-swing profits under Section 16(b) of the Securities Exchange Act of 1934, as amended. The Company recognized these related party proceeds as an increase to contributed capital on the condensed consolidated balance sheet.

Notes to the Condensed Consolidated Financial Statements (Unaudited)

NOTE 13. Net Loss Per Share

The following table presents the calculation of basic and diluted net loss per share (in thousands, except share and per share amounts):

| | Three Months Ended June 30, | | | Three Months Ended June 30, | | | | |
|---|-----------------------------|------------|------|-----------------------------|------|------------|----|------------|
| | 2020 | | 2019 | | 2020 | | | 2019 |
| Net loss | \$ | (8,977) | \$ | (5,637) | \$ | (10,274) | \$ | (6,976) |
| Shares used to compute net loss per share – basic and diluted | _ | 74,675,131 | _ | 14,597,446 | | 67,676,138 | _ | 10,969,473 |
| Net loss per share – basic and diluted | \$ | (0.12) | \$ | (0.39) | \$ | (0.15) | \$ | (0.64) |

No adjustment has been made to the net loss in the three and six months ended June 30, 2020 or 2019, as the effect would be anti-dilutive due to the net loss.

The following potentially dilutive securities were excluded from the computation of diluted weighted average shares outstanding because they would have been antidilutive:

| | Three Months E | nded June 30, | Six Months En | ded June 30, |
|---|----------------|---------------|---------------|--------------|
| | 2020 | 2019 | 2020 | 2019 |
| | | | | |
| Options to purchase common stock | 2,654,144 | 1,561,067 | 2,216,462 | 1,212,654 |
| | | | | |
| PRSUs | 411,000 | _ | 223,566 | |
| | | | | |
| Warrants to purchase common stock | 23,522,891 | 11,802,695 | 28,729,806 | 5,944,948 |
| | | | | |
| Total potentially dilutive securities excluded from | | | | |
| denominator of the diluted earnings per share | | | | |
| computation | 26,588,035 | 13,363,762 | 31,169,834 | 7,157,602 |

Notes to the Condensed Consolidated Financial Statements (Unaudited)

NOTE 14. Restructuring Costs

Restructuring liabilities primarily consist of the estimated future obligations for contract suspension costs. These restructuring liabilities, all of which are expected to be paid in the year ending December 31, 2020, are recorded in other accrued liabilities in the condensed consolidated balance sheets.

The Company approved a reduction-in-force during the year ended December 31, 2019, for which it accrued severance and benefits charges, all of which were paid in the three months ended March 31, 2020. The Company also accrued the maximum amount potentially payable under a manufacturing work order which it suspended, recorded impairment charges against property and equipment and right-of-use assets formerly used for manufacturing covering the period in which no benefits were expected to be derived, and incurred legal fees and accretion costs in connection with the restructuring. The Company recorded costs in the six months ended June 30, 2020, for legal fees and for accretion related to the manufacturing premises and expects to record further charges in 2020 for legal fees, broker commissions and accretion and, potentially, further impairment of a right-of-use asset if it is unable to sublease the manufacturing premises, which it is presently using again for a short-term manufacturing project and recording such cost as research and development expense, for as much as it is presently paying, or if subleasing takes longer than expected. The Company has not agreed to pay the full amount accrued with respect to the suspended manufacturing work order and expects to reverse part of the related charge following negotiations with the vendor.

Cumulative restructuring costs incurred and a reconciliation of the change in related liabilities during the six months ended June 30, 2020, is as follows:

| | uspension f Contract | _ | Severance Benefits | Impairment Charges in thousands) | Other | Total |
|--|-------------------------|----|-----------------------|--------------------------------------|-----------|-------------|
| Cumulative cost incurred as of June 30, 2020 | \$ 3,223 | \$ | 368 | \$ 1,272 | \$ 160 | \$ 5,023 |
| Reconciliation of liabilities: | | | | | | |
| Balance at December 31, 2019 | \$ 3,223 | \$ | 368 | \$ _ | \$ 57 | \$ 3,648 |
| Period charges | _ | | _ | _ | 103 | 103 |
| Payments and settlements | <u> </u> | | (368) | <u> </u> | (150) | (518) |
| Balance at June 30, 2020 | \$ 3,223 | \$ | | \$ | \$ 10 | \$ 3,233 |

NOTE 15. Subsequent Events

On July 13, 2020, the Company completed the sale of 12,503,806 shares for gross proceeds of approximately \$100 million from an at-the-market facility (the "ATM Program") under a sales prospectus agreement dated July 8, 2020. After deducting sales commissions and expenses, net cash proceeds under the ATM Program were approximately \$97 million.

Since June 30, 2020, the Company has issued 531,013 shares of common stock upon the exercise of warrants for cash proceeds totaling \$1.2 million.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our condensed consolidated financial statements and related notes included elsewhere in this in this Quarterly Report on Form 10-Q and with our audited consolidated financial statements included in our Annual Report on Form 10-K filed with the SEC on March 19, 2020. This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are subject to the "safe harbor" created by those sections. Forward-looking statements are based on our management's beliefs and assumptions and on information currently available to our management. In some cases, you can identify forward-looking statements by terms such as "may," "will," "should," "could," "goal," "would," "expect," "plan," "anticipate," "believe," "estimate," "project," "predict," "potential" and similar expressions intended to identify forward-looking statements and reflect our beliefs and opinions on the relevant subject. Our actual results could differ materially from those discussed in the forward-looking statements. Factors that could cause or contribute to these differences include those discussed below and elsewhere in this Quarterly Report on Form 10-Q, particularly in "Risk Factors." The forward-looking statements included in this Quarterly Report on Form 10-Q are made only as of the date hereof. These statements are based upon information available to us as of the filing date of this Quarterly Report on Form 10-Q, and while we believe such information forms a reasonable basis for such statements, such information may be limited or incomplete, and our statements should not be read to indicate that we have conducted an exhaustive inquiry into, or review of, all potentially available relevant information. These statements are inherently uncertain and investors are cautioned not to u

Company Overview and Background

We are a clinical-stage biotechnology company primarily focused on the development of oral recombinant vaccines based on our proprietary oral vaccine platform. Our oral vaccines are designed to generate broad and durable immune responses that may protect against a wide range of infectious diseases and may be useful for the treatment of chronic viral infections and cancer. Our vaccines are administered using a convenient room temperature-stable tablet, rather than by injection.

We are developing prophylactic vaccine candidates for several targets. These include SARS-CoV-2, a coronavirus currently causing an epidemic throughout the world; norovirus, a widespread cause of acute gastro-intestinal enteritis, for which three Phase 1 human studies have been completed, including a study with a bivalent norovirus vaccine which, as we announced in September, met its primary and secondary endpoints; seasonal influenza, for which our monovalent H1 influenza vaccine protected patients against H1 influenza infection in a recent Phase 2 challenge study; and respiratory syncytial virus, or RSV, a common cause of respiratory tract infections. In addition, we are developing our first therapeutic vaccine targeting cervical cancer and dysplasia caused by human papillomavirus, or HPV.

Merger with Aviragen

Vaxart Biosciences, Inc. was originally incorporated in California in March 2004, under the name West Coast Biologicals, Inc. and changed its name to Vaxart, Inc., or Private Vaxart, in July 2007, and reincorporated in the state of Delaware. On February 13, 2018, Private Vaxart completed a reverse merger, or the Merger, with Aviragen Therapeutics, Inc., or Aviragen, pursuant to which Private Vaxart survived as a wholly owned subsidiary of Aviragen. Under the terms of the Merger, Aviragen changed its name to Vaxart, Inc. and Private Vaxart changed its name to Vaxart Biosciences, Inc.

Business Update Regarding COVID-19

The current coronavirus disease 2019 ("COVID-19") outbreak has presented a substantial public health and economic challenge around the world and is affecting our employees, patients, communities and business operations, as well as the U.S. economy and financial markets. The full extent to which the COVID-19 outbreak will directly or indirectly impact our business, results of operations and financial condition will depend on future developments that are highly uncertain and cannot be accurately predicted, including new information that may emerge concerning COVID-19, the actions taken to contain it or treat its impact and the economic impact on local, regional, national and international markets.

To date, we have been able to continue our operations and do not anticipate any material interruptions, for the foreseeable future. However, we are continuing to assess the potential impact of the COVID-19 pandemic on our business and operations, including our expenses, supply chain and clinical trials. Our office-based employees have been mostly working from home since mid-March 2020 and will continue to do so for the foreseeable future. Our partners have mostly continued to operate their facilities at or near normal levels. While we currently do not anticipate any interruptions in our operations, it is possible that the COVID-19 pandemic and response efforts may have an impact in the future on our operations and/or the operations of our third-party suppliers and partners.

Recent Developments

On July 13, 2020, we completed the sale of 12,503,806 shares of our common stock for gross proceeds of approximately \$100 million from an at-the-market facility (the "ATM Program") under a sales prospectus agreement dated July 8, 2020. After deducting sales commissions and expenses, net cash proceeds under the ATM Program were approximately \$97 million.

Since June 30, 2020, the Company has issued 531,013 shares of common stock upon the exercise of warrants for cash proceeds totaling approximately \$1.2 million.

Our Product Pipeline

The following table outlines the status of our oral vaccine development programs:



- 1. Bivalent GI.1 GII.4 Norovirus vaccine generated IgA ASC response rates of 78 86% for GI.1 and 90 93% for GII.4. Program on hold pending partnering process.
- 2. Monovalent H1 flu vaccine completed phase 2 Proof of Concept efficacy study. Quadrivalent flu Phase 1 on hold pending partnering process.
- 3. Janssen collaboration. Janssen has an option to negotiate an exclusive license.
- 4. RSV program to be partnered with new antigen partner, pending which the program is on hold.
- 5. HPV therapeutic pre-IND feedback received. Program presently on hold.

We are developing the following tablet vaccine candidates, which are based on our proprietary platform:

• *Coronavirus Vaccine*. We are developing an oral tablet vaccine for coronavirus SARS-CoV-2. We generated multiple vaccine candidates based on the published genome of SARS-CoV-2 and have been evaluating them in preclinical models for their ability to generate both mucosal and systemic immune responses. One of these was chosen for GMP production and additional animal efficacy testing. We believe the logistical advantages of an oral vaccine that is administered using a convenient room temperature stable tablet could be of critical benefit when rolling out a major public health vaccination campaign.

According to the Center for Disease Control and Prevention, or CDC, in late 2019 an outbreak of COVID-19, caused by the virus SARS-CoV-2, began in Wuhan, China. The disease spread rapidly and person-to-person transmission has been widely documented. On March 6, 2020, President Trump signed an \$8.3 billion emergency spending bill to confront the COVID-19 with the aim of ensuring rapid evaluation and care of patients, limitation of further transmission and the development of treatments. Stay-at-home orders or similar mandates were issued in all 50 states and on March 27, 2020, President Trump signed a \$2.2 trillion coronavirus relief bill to mitigate the financial and economic damage caused, with a further \$1 trillion relief bill expected to be signed in August. By August 5, 2020, more than 18 million COVID-19 cases had been identified in over 200 countries and territories worldwide, including the United States, where the CDC had reported over 4.7 million infections and 156,000 deaths.

On June 26, 2020, we announced that our oral COVID-19 vaccine was selected to participate in a non-human primate challenge study, organized and funded by Operation Warp Speed, a new national program aiming to provide substantial quantities of safe and effective vaccine for Americans by January 2021. The study is designed to test the efficacy of our oral COVID-19 vaccine candidate. Operation Warp Speed is a public-private partnership initiated by the federal government to facilitate, at an unprecedented pace, the development, manufacturing, and distribution of vaccines, therapeutics and other countermeasures to address the COVID-19 epidemic throughout the world. The rules and regulations governing Operation Warp Speed are uncertain and may rapidly evolve as the program progresses, including the procedures and analysis used to select participating companies that will receive federal funds through the program. Our oral COVID-19 vaccine candidate may not prove to be efficacious, and we may be unable to produce an effective vaccine that successfully immunizes humans against SARS-CoV-2 in a timely matter, if at all. In addition, we cannot assure you that Operation Warp Speed will have a positive impact on our financial results. See "Part II, Item 1A. Risks Factors — The regulatory regime governing Operation Warp Speed is uncertain, and new regulations or policies may materially adversely affect our business and the development of our COVID-19 vaccine candidate."

• *Norovirus Vaccine.* We are developing an oral tablet vaccine for norovirus, a leading cause of acute gastroenteritis in the United States and Europe. Because norovirus infects the small intestine, we believe that our vaccine, which is designed to generate mucosal antibodies locally in the intestine in addition to systemic antibodies in the blood, will better protect against norovirus infection than an injectable vaccine. Clinical evidence that vaccines based on our platform technology can protect against infection is described under "Clinical Trial Update" in the "Seasonal Influenza Vaccine" section below. The program is currently on hold pending partnering discussions.

Norovirus is the leading cause of vomiting and diarrhea from acute gastroenteritis among people of all ages in the United States. Each year, on average, norovirus causes 19 to 21 million cases of acute gastroenteritis and contributes to 56,000 to 71,000 hospitalizations and 570 to 800 deaths, mostly among young children and older adults. Typical symptoms include dehydration, vomiting, diarrhea with abdominal cramps, and nausea. In a study by the CDC and Johns Hopkins University, published in 2016, the global economic impact of norovirus disease was estimated at \$60 billion, \$34 billion of which occurred in high income countries including the United States, Europe and Japan. An update by the lead authors estimated the burden in the U.S. alone to be \$10.5 billion in 2018. Virtually all norovirus disease is caused by norovirus GI and GII genotypes, and we are developing a bivalent vaccine designed to protect against both. We anticipate the vaccine will be an annual, one-time administration ahead of the winter season when norovirus incidence is at its peak, similar to the influenza season.

<u>Clinical Trial Update</u>. In 2019, we completed the active phase of a Phase 1 clinical trial with our bivalent oral tablet vaccine for the GI.1 and GII.4 norovirus strains. Both the oral norovirus GI.1 and GII.4 vaccines were well tolerated, with no serious treatment-related adverse events reported. Most solicited and unsolicited adverse events were mild in severity, and there were no significant differences observed between the vaccine and placebo treatment groups.

Vaxart's bivalent vaccine demonstrated robust immunogenicity, with an IgA ASC response rate of 78% for the GI.1 strain and 93% for the GII.4 strain for the bivalent cohort of the study, and 86% and 90%, respectively, for the two monovalent cohorts of the study. There was no interference observed in the bivalent arm of the study.

Following a review of the development strategy for norovirus, Vaxart has put all clinical development on hold pending a search for a partner to fund the program. If a partner is found, the next step in the clinical development program would most likely be a Phase 2 safety and dose confirmation study with Vaxart's bivalent norovirus vaccine in subjects age 18 to 64. The study may be expanded to include subjects age 65 and over. A Phase 2 challenge study may also be considered, and could be conducted in parallel with, before or after the Phase 2 dose confirmation study. The Phase 2 dose confirmation study would be followed by a Phase 3 efficacy study in subjects age 18 and over, assuming FDA concurrence.

• Seasonal Influenza Vaccine. Influenza is a major cause of morbidity and mortality in the U.S. and worldwide and, according to the CDC, only 49% of eligible U.S. citizens were vaccinated in 2018/2019, with particularly low vaccination rates among adults between ages 18 and 49. We believe our oral tablet vaccine has the potential to improve the protective efficacy of currently available influenza vaccines and increase flu vaccination rates.

Influenza is one of the most common global infectious diseases, causing mild to life-threatening illness and even death. An estimated 350 million cases of seasonal influenza occur annually worldwide, of which three to five million cases are considered severe, causing 290,000 to 650,000 deaths per year globally. During the flu season of 2018/2019 there were 34,200 flu related deaths in the U.S. alone, according to the CDC. Very young children and the elderly are at the greatest risk. In the United States, between 5% and 20% of the population contracts influenza, 226,000 people are hospitalized with complications of influenza, and between 3,000 and 49,000 people die from influenza and its complications each year, with up to 90% of the influenza-related deaths occurring in adults older than 65. The total economic burden of seasonal influenza has been estimated to be \$87.1 billion, including medical costs which average \$10.4 billion annually, while lost earnings due to illness and loss of life amount to \$16.3 billion annually.

We believe our tablet vaccine candidate has the potential to address many of the limitations of current injectable egg-based influenza vaccines, because: our tablet vaccine candidates are designed to create broad and durable immune responses, which may provide more effective immunity and protect against additional strain variants; our vaccine is delivered as a room temperature-stable tablet, which we believe would provide a more convenient method of administration to enhance patient acceptance, and should simplify distribution and administration; and, by using recombinant methods, we believe our tablet vaccine may be manufactured more rapidly than vaccines manufactured using egg-based methods and should eliminate the risk of allergic reactions to egg protein.

<u>Clinical Trial Update</u>. In September 2018, we completed a \$15.7 million contract with the U.S. Government through the Department of Health and Human Services, Office of Biomedical Advanced Research and Development Authority, or HHS BARDA, under which a Phase 2 challenge study of our H1N1 flu vaccine candidate was conducted. Previously, we had announced that, in healthy volunteers immunized and then experimentally infected with H1 influenza, our H1 influenza oral tablet vaccine reduced clinical disease by 39% relative to placebo, a result that was superior to that of Fluzone, the market-leading injectable quadrivalent influenza vaccine, which reduced clinical disease by only 27%. Our tablet vaccine also showed a favorable safety profile, indistinguishable from placebo.

On October 4, 2018, we presented data from the study demonstrating that our vaccine elicited a significant expansion of mucosal homing receptor plasmablasts to approximately 60% of all activated B cells, while Fluzone only maintained baseline levels of 20%. We believe these mucosal plasmablasts are a key indicator of a protective mucosal immune response and a unique feature of our vaccines. This data also provided evidence that our vaccines protect through mucosal immunity, the first line of defense against mucosal infections such as flu, norovirus, RSV and others, a potential key advantage over injectable vaccines for these indications.

At this time, we aim to finance development and commercialization of our seasonal quadrivalent influenza oral tablet vaccine through third-party collaboration and licensing arrangements and/or non-dilutive funding. In the future, we may also consider equity offerings and/or debt financings to fund the program. Pending a licensing, partnering or collaboration agreement, the seasonal flu program is currently on hold.

In addition to our conventional seasonal flu vaccine, we entered into a research collaboration agreement with Janssen Vaccines & Prevention B.V., or Janssen, to evaluate our proprietary oral vaccine platform for the Janssen universal influenza vaccine program. Under the agreement, we produced non-GMP oral vaccine containing certain proprietary antigens from Janssen and tested the product in a preclinical challenge model. The study has been completed and we are compiling a report for Janssen. Janssen has an option to negotiate an exclusive worldwide license to our technology encompassing the Janssen antigens.

• RSV Vaccine. RSV is a major respiratory pathogen with a significant burden of disease in the very young and in the elderly.

Based on the positive results of our cotton rat study, we believe our proprietary oral vaccine platform is the optimal vaccine delivery system for RSV, offering significant advantages over injectable vaccines. We will seek to develop a tablet RSV vaccine by licensing one or more RSV protein antigens that have demonstrated protection against RSV infection in clinical studies, or by partnering with a third party with RSV antigens that can be delivered with our platform. Pending a licensing, partnering or collaboration agreement, the RSV program is currently on hold.

• *HPV Therapeutic Vaccine*. Our first therapeutic oral vaccine candidate targets HPV-16 and HPV-18, the two strains responsible for 70% of cervical cancers and precancerous cervical dysplasia.

Cervical cancer is the fourth most common cancer in women worldwide and in the United States with about 13,000 new cases diagnosed annually in the United States according to the National Cervical Cancer Coalition.

We have tested our HPV-16 vaccine candidate in two different HPV-16 solid tumor models in mice. The vaccine elicited T cell responses and promoted migration of the activated T cells into the tumors, leading to tumor cell killing. Mice that received our HPV-16 vaccine showed a significant reduction in volume of their established tumors.

In October 2018, we filed a pre-IND meeting request for our first therapeutic vaccine targeting HPV16 and HPV18 with the FDA, and we subsequently submitted a pre-IND briefing package. We received feedback from the FDA in January 2019. The program is currently on hold while the Company is focusing its efforts on the COVID-19 vaccine.

Anti-Virals

- Through the Merger, we acquired two royalty earning products, Relenza and Inavir. We also acquired three Phase 2 clinical stage antiviral compounds, which we have discontinued.
- Relenza and Inavir are antivirals for the treatment of influenza that are marketed by GlaxoSmithKline, plc, or GSK, and Daiichi Sankyo Company, Limited, or Daiichi Sankyo, respectively. We have earned royalties on the net sales of Relenza and Inavir in Japan. The last patent for Relenza expired in July 2019 and the last patent for Inavir expires in December 2029. Sales of these antivirals vary significantly from quarter to quarter due to the seasonality of flu, and from one year to the next depending on the intensity of the flu season and competition from other antivirals such as Tamiflu. Importantly, on February 23, 2018, Xofluza, a new drug to treat influenza developed by Shionogi, was approved in Japan. The drug has gained significant market share, substantially reducing sales of Inavir.

Financial Operations Overview

Revenue

Revenue from Customer Service Contracts

We are earning revenue from a fixed price service contract, as amended, for a total of \$617,000, which we expect to complete by September 30, 2020.

Royalty Revenue

We earn royalty revenue on sales of Inavir and, until the patent expired, Relenza, both treatments for influenza, from our licensees, Daiichi Sankyo and GSK, respectively, under royalty agreements with expiry dates in December 2029 and July 2019, respectively, based on fixed percentages of net sales of these drugs.

Non-Cash Royalty Revenue Related to the Sale of Future Royalties

In April 2016, Aviragen sold certain royalty rights related to Inavir in the Japanese market for \$20.0 million to HealthCare Royalty Partners III, L.P., or HCRP. At the time of the Merger, the fair value of the estimated future benefit to HCRP was \$15.9 million, which we recorded as a liability that we are amortizing using the effective interest method over the remaining estimated life of the arrangement. Even though we did not retain the related royalties under the transaction, as the amounts are remitted to HCRP, we will continue to record revenue related to these royalties until the amount of the associated liability and related interest is fully amortized.

Research and Development Expenses

Research and development expenses represent costs incurred to conduct research, including the development of our tablet vaccine platform, and the manufacturing, preclinical and clinical development activities of our tablet vaccine candidates. We recognize all research and development costs as they are incurred. Research and development expenses consist primarily of the following:

- employee-related expenses, which include salaries, benefits and stock-based compensation;
- expenses incurred under agreements with contract research organizations, or CROs, that conduct clinical trials on our behalf;
- manufacturing materials, analytical and release testing services required for our production of vaccine candidates used primarily in clinical trials;
- process development expenses incurred internally and externally to improve the efficiency and yield of the bulk vaccine and tablet manufacturing activities;
- laboratory supplies and vendor expenses related to its preclinical research activities;
- · consultant expenses for services supporting our clinical, regulatory and manufacturing activities; and
- facilities, depreciation and allocated overhead expenses.

Our preclinical research activities in the six months ended June 30, 2020, have related principally to COVID-19 and to our customer service contract, whereas in the six months ended June 30, 2019, they related principally to norovirus. Our clinical activities related almost exclusively to norovirus in both years and were not significant in the six months ended June 30, 2020.

We expect that research and development expenses will increase in the second half of 2020 as clinical trials for COVID-19 ramp up and manufacturing runs are completed. We expect that the total costs of research and development related to our product candidates will increase significantly over the next several years as we advance our tablet vaccine candidates into and through clinical trials, pursue regulatory approval of our tablet vaccine candidates and prepare for a possible commercial launch, all of which will also require a significant investment in manufacturing and inventory related costs. We are seeking potential partners and collaborators to bear a significant portion of such costs.

The process of conducting clinical trials necessary to obtain regulatory approval is costly and time consuming. We may never succeed in achieving marketing approval for our tablet vaccine candidates. The probability of successful commercialization of our tablet vaccine candidates may be affected by numerous factors, including clinical data obtained in future trials, competition, manufacturing capability and commercial viability. As a result, we are unable to determine the duration and completion costs of our research and development projects or when and to what extent we will generate revenue from the commercialization and sale of any of our tablet vaccine candidates.

General and Administrative Expense

General and administrative expenses consist of personnel costs, allocated expenses and expenses for outside professional services, including legal, audit, accounting, public relations, market research and other consulting services. Personnel costs consist of salaries, benefits and stock-based compensation. Allocated expenses consist of rent, depreciation and other facilities related expenses.

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Results of Operations

The following table presents selected items in the condensed consolidated statements of operations and comprehensive loss for the three months ended June 30, 2020 and 2019:

| | Th | ree Months l | Ended June 30, | | 9 | Six Months E | Ended June 30, | |
|---|----|--------------|----------------|-----------------|----|--------------|----------------|----------|
| | | 2020 | 2019 | 1 | | 2020 | | 2019 |
| | | (in thou | ısands) | | | (in thou | ısands) | |
| Revenue: | | | | | | | | |
| Revenue from customer service contracts | \$ | 92 | \$ | _ | \$ | 191 | \$ | |
| Royalty revenue | | 193 | | 69 | | 2,962 | | 3,728 |
| Non-cash royalty revenue related to sale of future royalties | | 238 | | 16 | | 272 | | 1,764 |
| Total revenue | | 523 | | 85 | | 3,425 | | 5,492 |
| Operating expenses: | | | | | | | | |
| Research and development | | 5,114 | | 3,707 | | 6,656 | | 7,536 |
| General and administrative | | 3,896 | | 1,375 | | 5,886 | | 3,401 |
| Restructuring costs | | 39 | | | | 103 | | <u> </u> |
| Total operating expenses | | 9,049 | | 5,082 | | 12,645 | | 10,937 |
| Operating loss | | (8,526) | (| 4 <u>,997</u>) | | (9,220) | | (5,445) |
| Other income and (expenses): | | | | | | | | |
| Interest income | | 23 | | 34 | | 64 | | 39 |
| Interest expense | | _ | | (97) | | _ | | (204) |
| Non-cash interest expense related to sale of future royalties | | (446) | | (516) | | (937) | | (1,060) |
| Foreign exchange loss, net | | (2) | | (48) | | (2) | | (43) |
| Total other income and (expenses) | | (425) | | (627) | | (875) | | (1,268) |
| Net loss before income taxes | | (8,951) | (| 5,624) | | (10,095) | | (6,713) |
| Provision for income taxes | | 26 | | 13 | | 179 | | 263 |
| Net loss | \$ | (8,977) | \$ (| 5,637) | \$ | (10,274) | \$ | (6,976) |

Revenue from Customer Service Contracts

The following table presents our revenue from customer service contracts for the three and six months ended June 30, 2020 and 2019, respectively:

| Three M | Ionths Ended | June 30, | | | Six | Months Ended | l June 30, | |
|---------------------|--------------|----------|--------|----------|-------------|--------------|------------|----------|
| 2020 | 2019 | % | Change | <u>-</u> | 2020 | 2019 | | % Change |
| (dollars in tho | usands) | | | | (dollars in | thousands) | | |
| \$ 92 \$ | | _ | N/A | \$ | 191 | \$ | _ | N/A |

We earned revenue from customer service contracts of \$92,000 and \$191,000 in the three and six months ended June 30, 2020, respectively. This revenue was recognized from a fixed price contract executed in July 2019, as amended, for a total of \$617,000, which we expect to be completed by September 30, 2020, enabling us to recognize the remaining \$20,000 as revenue. There were no comparable contracts in the six months ended June 30, 2019.

Royalty Revenue

The following table presents our royalty revenue for the three and six months ended June 30, 2020 and 2019, respectively:

| Three | e Months | Ended June 3 | 30, | Six | Mon | ths Ended June 30 | , |
|---------------|-----------|--------------|----------|-------------|--------|-------------------|----------|
| 2020 | 2 | 019 | % Change | 2020 | | 2019 | % Change |
| (dollars in t | housands) | | | (dollars in | thouse | inds) | |
| \$ 193 | \$ | 69 | 180% | \$ 2,962 | \$ | 3,728 | (21)% |

For the three months ended June 30, 2020, royalty revenue increased by \$124,000, or 180%, compared to the three months ended June 30, 2019. The increase in the three months ended June 30, 2020, is primarily due to a decrease in the reserve for Relenza sales returns. For the six months ended June 30, 2020, royalty revenue decreased by \$766,000, or 21%, compared to the six months ended June 30, 2019. The decrease in 2020 is principally due to the absence of Relenza royalty revenue in the first quarter. Royalty revenue is earned on sales of Inavir and, until the patent expired in July 2019, Relenza, both treatments for influenza, which were acquired in the Merger and is based on fixed percentages of net sales of these drugs in the period.

Non-cash Royalty Revenue Related to Sale of Future Royalties

The following table presents our non-cash royalty revenue related to sale of future royalties for the three and six months ended June 30, 2020 and 2019, respectively:

| Thre | e Montl | ıs Ended June 3 | 0, | Six | Mon | ths Ended June 30 |), | |
|-------------|----------|-----------------|----------|-------------|--------|-------------------|---------|-------|
| 2020 | | 2019 | % Change | 2020 | | 2019 | % Chang | e |
| (dollars in | thousand | s) | | (dollars in | thousa | inds) | | |
| \$ 238 | \$ | 16 | 1,388% | \$ 272 | \$ | 1,764 | | (85)% |

For the three months ended June 30, 2020, royalty revenue related to sale of future royalties was \$238,000, compared to \$16,000 in the three months ended June 30, 2019, due to revenue from Inavir sales in the 2019 period being abnormally low in a quarter in which sales of Inavir typically only represent about 3% of the annual total. For the six months ended June 30, 2020, royalty revenue related to sale of future royalties was \$272,000, compared to \$1.8 million in the six months ended June 30, 2019. The decrease is due to a ceiling of \$3.3 million that may be earned in years ending on March 31, and we recorded almost all of this in the nine months ended December 31, 2019.

Research and Development

The following table presents our research and development expenses for the three and six months ended June 30, 2020 and 2019, respectively:

| Three | Month | ıs Ended June 3 | 30, | | Six | Mont | hs Ended June 30 | , | |
|----------------|----------|-----------------|----------|-----|-------------|---------|------------------|---------|-------|
| 2020 | | 2019 | % Change | | 2020 | | 2019 | % Chang | e |
| (dollars in th | housands | s) | _ | | (dollars in | thousar | nds) | | |
| \$ 5,114 | \$ | 3,707 | 389 | 6 5 | \$ 6,656 | \$ | 7,536 | | (12)% |

For the three months ended June 30, 2020, research and development expenses increased by \$1.4 million, or 38%, compared to the three months ended June 30, 2019. The increase is primarily due to manufacturing and preclinical expenses related to our COVID-19 vaccine candidate and higher stock-based compensation costs, partially offset by lower costs of clinical trials for our norovirus vaccine candidate, reduced personnel costs since we ceased internal manufacturing as part of our December 2019 restructuring and lower amortization expense.

For the six months ended June 30, 2020, research and development expenses decreased by \$880,000, or 12%, compared to the six months ended June 30, 2019. The decrease in the 2020 period is principally due to lower costs of clinical trials for our norovirus vaccine candidate, reduced personnel costs, lower amortization expense and reduced facilities costs, partially offset by manufacturing and preclinical expenses related to our COVID-19 vaccine candidate, higher stock-based compensation costs and costs related to our customer service contract.

We expect that research and development expenses will be higher in 2020 than in 2019 as we expect significant expenditures on clinical trials, which will only be partially offset by the reduction in personnel costs since we ceased internal bulk product manufacturing as part of our restructuring in December 2019.

General and Administrative

The following table presents our general and administrative expenses for the three and six months ended June 30, 2020 and 2019, respectively:

| Three | Months E | nded June | 30, | Six | Montl | ns Ended June 30 | , | |
|--------------------|-----------|-----------|----------|-------------|---------|------------------|----------|-----|
| 2020 | 201 | 9 | % Change | 2020 | | 2019 | % Change | ! |
| (dollars in tl | nousands) | | | (dollars in | thousan | ds) | | |
| \$ 3,896 | \$ | 1,375 | 183% | \$ 5,886 | \$ | 3,401 | | 73% |

For both the three and six months ended June 30, 2020, general and administrative expenses increased by \$2.5 million compared to the corresponding period in 2019. The principal reasons for the increase are higher stock-based compensation costs, severance expenses for our former Chief Executive Officer and increased legal fees incurred in the three months ended June 30, 2020. We expect quarterly general and administrative costs will be lower in the second half of 2020 than in the three months ended June 30, 2020, as we expect stock-based compensation and severance costs to decline significantly, however they will be higher than in the corresponding periods in 2019 due to our growth from a Smaller Reporting Company to a Large Accelerated Filer, which means we will need to increase our headcount and upgrade accounting systems in order to comply with Section 404(b) of the Sarbanes-Oxley Act of 2002 before year-end.

Restructuring Costs

The following table presents our restructuring costs for the three and six months ended June 30, 2020 and 2019, respectively:

| | Three Mo | onths Ended June | 30, | Six | Months | Ended June 30 | , |
|------------------------|----------|------------------|----------|-----------------|-----------|---------------|----------|
| | 2020 | 2019 | % Change | 2020 | | 2019 | % Change |
| (dollars in thousands) | | | | (dollars in | thousands | s) | |
| \$ | 39 \$ | _ | N/A | \$ 103 | \$ | _ | N/A |

We approved a reduction-in-force during the year ended December 31, 2019, for which we accrued severance and benefits charges, the maximum amount potentially payable under a manufacturing work order which we suspended, impairment charges against property and equipment and right-of-use assets formerly used for manufacturing from which no future benefits will be derived, and incurred legal fees and accretion costs in connection with the restructuring. Our costs in the six months ended June 30, 2020, were for legal fees and for accretion related to the manufacturing premises while it remained unoccupied.

We expect to reverse part of the charge recorded in 2019 related to the suspension of our manufacturing work order following negotiations with the vendor.

Other Income and (Expenses)

The following table presents our non-operating income and expenses for the three and six months ended June 30, 2020 and 2019, respectively:

| Three Mont | ths Ended June 3 | 30, | Six Mon | ths Ended June 30 | , |
|--------------------------|------------------|----------|------------------------|-------------------|----------|
| 2020 | 2019 | % Change | 2020 | 2019 | % Change |
| (dollars in thousand | ds) | | (dollars in thousa | nds) | |
| \$ (425) \$ | (627) | (32)% | \$ (875) \$ | (1,268) | (31)% |

For the three months ended June 30, 2020, we recorded net non-operating expenses of \$425,000, a 32% decrease from the \$627,000 recorded in the three months ended June 30, 2019. For the six months ended June 30, 2020, we recorded net non-operating expenses of \$875,000, a 31% decrease from the \$1.3 million recorded in the six months ended June 30, 2019. The decrease in both periods was principally due to the absence of interest expense in 2020, principally due to the repayment of a loan from Oxford Finance LLC in November 2019, and the reduction in non-cash interest expense related to sale of future royalties due to a reduction in the related liability.

Provision for Income Taxes

The following table presents our provision for income taxes for the three and six months ended June 30, 2020 and 2019, respectively:

| Three | Months Ended | l June | 30, | Six | Mont | hs Ended June 30 |), | |
|----------------|--------------|--------|----------|-------------|---------|------------------|----------|-------|
| 2020 | 2019 | | % Change | 2020 | | 2019 | % Change | e |
| (dollars in th | ousands) | | | (dollars in | thousar | nds) | | |
| \$ 26 9 | 5 | 13 | 100% | \$ 179 | \$ | 263 | | (32)% |

The provision for income taxes comprises \$26,000 and \$13,000 in the three months ended June 30, 2020 and 2019, respectively. Of this charge, \$12,000 in 2020 and \$1,000 in 2019 represents withholding tax on royalty revenue earned on sales of Inavir in Japan, which is potentially recoverable as a foreign tax credit but expensed because we record a 100% valuation allowance against our deferred tax assets. The remainder of the charge in both years is principally due to foreign taxes payable on intercompany interest.

The provision for income taxes comprises \$179,000 and \$263,000 in the six months ended June 30, 2020 and 2019, respectively. The majority of the charge, \$152,000 in 2020 and \$237,000 in 2019, represents the Japanese withholding tax on royalty revenue. The decrease arose because Inavir royalties, including the portion that we pass through to HCRP, in the first six months fell from \$4.7 million in 2019 to \$3.0 million in 2020. The remainder of the charge, \$27,000 in 2020 and \$26,000 in 2019, relates primarily to foreign taxes payable on intercompany interest.

Liquidity and Capital Resources

From its inception until the Merger, Private Vaxart's operations were financed primarily by net proceeds of \$38.9 million and \$29.4 million from the sale of convertible preferred stock and the issuance of convertible promissory notes, respectively, all of which were converted into Aviragen common stock in the Merger, and \$4.9 million from the issuance of secured promissory notes to Oxford Finance, of which the remaining balance of \$2.5 million as of September 30, 2019, was repaid in full on November 4, 2019. Vaxart gained \$25.5 million in cash from Aviragen in the Merger, of which \$4.9 million was used to pay Aviragen's Merger-related costs. Since the Merger, through June 30, 2020, we have received net proceeds of \$53.6 million from the sale of common stock, pre-funded warrants and common stock warrants and the exercise of pre-funded warrants and common stock warrants from equity financings in March, April and September 2019 and March 2020.

As of June 30, 2020, we had \$44.4 million of cash and cash equivalents. We believe our existing funds as of June, 30, 2020, in addition to our projected revenue and proceeds from the ATM Program in July 2020 and from the exercise of common stock warrants and options, are sufficient to fund us through 2021. To continue operations thereafter, we expect that we will need to raise further capital, through the sale of additional securities or otherwise. Our operating needs include the planned costs to operate our business, including amounts required to fund working capital and capital expenditures. As of June 30, 2020, we had no commitments for capital expenditures. Our future capital requirements and the adequacy of our available funds will depend on many factors, most notably our ability to successfully commercialize our products and services.

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We plan to fund a significant portion of our ongoing operations through partnering and collaboration agreements which, while reducing our risks and extending our cash runway, will also reduce our share of eventual revenues, if any, from our vaccine product candidates. We may be able to fund certain activities with assistance from government programs including HHS BARDA. We may also need fund our operations through equity and/or debt financing. The sale of additional equity would result in additional dilution to our stockholders. Incurring debt financing would result in debt service obligations, and the instruments governing such debt could provide for operating and financing covenants that would restrict our operations. If we are unable to raise additional capital in sufficient amounts or on acceptable terms, we may be required to delay, limit, reduce, or terminate our product development or future commercialization efforts or grant rights to develop and market vaccine candidates that we would otherwise prefer to develop and market ourselves. Any of these actions could harm our business, results of operations and prospects.

Our future funding requirements will depend on many factors, including the following:

- the timing and costs of our planned preclinical studies for our product candidates;
- the timing and costs of our planned clinical trials of our product candidates;
- our manufacturing capabilities, including the availability of contract manufacturing organizations to supply our product candidates at reasonable cost;
- the amount and timing of royalties received on sales of Inavir;
- the number and characteristics of product candidates that we pursue;
- the outcome, timing and costs of seeking regulatory approvals;
- revenue received from commercial sales of our future products, which will be subject to receipt of regulatory approval;
- the terms and timing of any future collaborations, licensing, consulting or other arrangements that we may enter into;
- the amount and timing of any payments that may be required in connection with the licensing, filing, prosecution, maintenance, defense and enforcement of any patents or patent applications or other intellectual property rights; and
- the extent to which we in-license or acquire other products and technologies.

In addition, the COVID-19 pandemic may negatively impact our operations, including possible effects on our financial condition, ability to access the capital markets on attractive terms or at all, liquidity, operations, suppliers, industry, and workforce. The Company will continue to evaluate the impact that these events could have on the operations, financial position, and the results of operations and cash flows during fiscal year 2020 and beyond.

Cash Flows

The following table summarizes our cash flows for the periods indicated:

| | Six Months Ended . | June 30, | |
|---|--------------------|----------|--|
| | 2020 203 | | |
| | (in thousands) | | |
| Net cash used in operating activities | \$ (3,729) \$ | (4,970) | |
| Net cash used in investing activities | (10) | (711) | |
| Net cash provided by financing activities | 34,601 | 10,433 | |
| · · · · · · | | | |
| Net increase in cash and cash equivalents | \$ 30,862 \$ | 4,752 | |

Net Cash Used in Operating Activities

Vaxart experienced negative cash flow from operating activities for the six months ended June 30, 2020 and 2019, in the amounts of \$3.7 million and \$5.0 million, respectively. The cash used in operating activities in the six months ended June 30, 2020, was due to cash used to fund a net loss of \$10.3 million, partially offset by adjustments for net non-cash income related to depreciation and amortization, stock-based compensation, non-cash interest expense related to sale of future royalties and non-cash revenue related to sale of future royalties totaling \$2.3 million and a decrease in working capital of \$4.3 million. The cash used in operating activities in the six months ended June 30, 2019, was due to cash used to fund a net loss of \$7.0 million, partially offset by adjustments for net non-cash expenses related to depreciation and amortization, stock-based compensation, non-cash interest expense, non-cash interest expense related to sale of future royalties and non-cash revenue related to sale of future royalties totaling \$433,000 and a decrease in working capital of \$1.6 million.

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Net Cash Used in Investing Activities

We used \$13,000 and \$711,000 to purchase property and equipment in the six months ended June 30, 2020 and 2019, respectively. We received cash of \$3,000 for the sale of equipment in the six months ended June 30, 2020.

Net Cash Provided by Financing Activities

We received \$9.2 million from the sale of common stock and warrants in a registered direct offering, \$24.8 million from the exercise of common stock warrants and stock options, and net proceeds of \$652,000 from the disgorgement of related party short-swing profits in the six months ended June 30, 2020. We received \$2.5 million from the sale of common stock in a registered direct offering, \$8.1 million from the sale of common stock, pre-funded warrants and common stock warrants in an underwritten offering and \$652,000 from the exercise of pre-funded warrants in the six months ended June 30, 2019, partially offset by the repayment of principal of \$833,000 on the secured promissory note payable to Oxford Finance LLC.

Critical Accounting Policies and Estimates

Our management's discussion and analysis of financial condition and results of operations is based on our condensed consolidated financial statements, which have been prepared in accordance with generally accepted accounting principles in the United States. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities and expenses. On an ongoing basis, we evaluate these estimates and judgments. We base our estimates on historical experience and on various assumptions that we believe to be reasonable under the circumstances. These estimates and assumptions form the basis for making judgments about the carrying values of assets and liabilities and the recording of expenses that are not readily apparent from other sources. Actual results may differ materially from these estimates. We believe that the accounting policies discussed below are critical to understanding our historical and future performance, as these policies relate to the more significant areas involving management's judgments and estimates.

Accrued Research and Development Expenses

We record accrued expenses for estimated costs of research and development activities conducted by third-party service providers, which include the conduct of clinical and contract formulation and contract manufacturing activities. We record the estimated costs of research and development activities based upon the estimated amount of services provided and include the costs incurred but not yet invoiced within accrued liabilities in the condensed consolidated balance sheets and within research and development expense in the condensed consolidated statement of operations and comprehensive loss. These costs can be a significant component our research and development expenses.

We estimate the amount of work completed through discussions with internal personnel and external service providers as to the progress or stage of completion of the services and the agreed-upon fee to be paid for such services. We make significant judgments and estimates in determining the accrued balance in each reporting period. As actual costs become known, we adjust our accrued estimates.

Intangible Assets

Intangible assets acquired in the Merger were recorded at their estimated fair values of \$20.3 million for developed technology related to Inavir which is being amortized on a straight-line basis over the estimated period of future royalties of 11.75 years and \$1.8 million for the developed technology related to Relenza which was fully amortized over the remaining royalty period of 1.3 years. These valuations were prepared by an independent third party based on estimated discounted cash flows based on probability-weighted future development expenditures and revenue streams, which are highly subjective.

Off-Balance Sheet Arrangements

We had no off-balance sheet arrangements in the periods presented.

Recent Accounting Pronouncements

See the "Recent Accounting Pronouncements" in Note 2 to the Condensed Consolidated Financial Statements in Part I, Item 1 for information related to the issuance of new accounting standards in the first six months of 2020, none of which had a material impact on our condensed consolidated financial statements.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Not applicable.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our President and Chief Executive Officer (who serves as our principal executive officer and principal financial officer), has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on such evaluation, our management has concluded that our disclosure controls and procedures were effective at a reasonable assurance level as of June 30, 2020.

Changes in Internal Control over Financial Reporting

There was no material change in our internal control over financial reporting that occurred during the quarter ended June 30, 2020, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Inherent Limitations on Effectiveness of Controls

Our management, including our President and Chief Executive Officer, does not expect that our disclosure controls and procedures or our internal controls will prevent all error and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within Vaxart have been detected.

PART II OTHER INFORMATION

Item 1. Legal Proceedings

From time to time we may be involved in legal proceedings arising in connection with our business. Based on information currently available, we believe that the amount, or range, of reasonably possible losses in connection with any pending actions against us in excess of established reserves, in the aggregate, is not material to our consolidated financial condition or cash flows. However, losses may be material to our operating results for any particular future period, depending on the level of income for such period.

On August 4, 2020, a purported shareholder derivative complaint was filed in the Superior Court of California, San Mateo County, entitled Godfrey v. Latour, et al. The complaint names Vaxart's officers and directors as defendants, asserting claims against them for breach of fiduciary duty, unjust enrichment, and waste and seeking, among other things, an award of damages and attorneys' fees and costs. The complaint also asserts a claim for aiding and abetting breach of fiduciary duty against Armistice Capital, LLC ("Armistice"). The claims are based on allegations that certain stock options issued to the Company's officers and directors between June 8, 2020 and June 15, 2020 were manipulated and that certain warrants held by Armistice were amended on June 8, 2020 for no consideration. The complaint purports to bring the lawsuit on behalf of and for the benefit of the Company and names Vaxart as a "nominal defendant" against which no damages are sought. The Company believes that the allegations in the complaint are without merit. As of the time of this filing, the Company has not been served with the complaint.

Item 1A. Risk Factors

You should consider the risks and uncertainties described under Item 1A of Part I of our Annual Report on Form 10-K for the fiscal year ended December 31, 2019, which we filed with the Securities and Exchange Commission on March 19, 2020, together with all other information contained or incorporated by reference in this Quarterly Report on Form 10-Q when evaluating our business and our prospects. Except as disclosed below, there are no material changes from the risk factors set forth in Part I, Item 1A, in our Annual Report on Form 10-K for the year ended December 31, 2019.

Our development of a COVID-19 vaccine candidate is at an early stage. We may be unable to produce an effective vaccine that successfully immunizes humans against SARS-CoV-2 in a timely manner, if at all.

We are in the business of developing oral vaccines that are administered by tablet rather than by injection. In response to the global outbreak of COVID-19, in January 2020, we announced that we had initiated a program to develop a coronavirus vaccine candidate based on Vector-Adjuvant-Antigen Standardized Technology Platform, our proprietary oral vaccine platform ("VAAST"). However, our development of the vaccine is in early stages, and we may be unable to produce an effective vaccine that successfully immunizes humans against SARS-CoV-2 in a timely manner, if at all.

Since that time, we entered into an agreement with Emergent BioSolutions Inc. ("Emergent"), whereby Emergent will deploy its molecule-to-market contract development and manufacturing ("CDMO") services to help develop and manufacture our experimental oral COVID-19 vaccine. We also contracted with KindredBio to manufacture bulk vaccine under cGMP to complement the manufacturing capacity of partner Emergent. However, if we are unsuccessful in maintaining our relationships with these and other critical third parties, our ability to develop our oral COVID-19 vaccine candidate and consequently compete in the marketplace could be impaired, and our results of operations may suffer. Even if we are successful, we cannot assure you that these relationships will result in successful development and commercialization of our oral COVID-19 vaccine candidate.

In addition, in June 2020, we signed a Memorandum of Understanding with Attwill Medical Solutions Sterilflow, LP ("AMS") affirming the parties' intent to establish AMS as a resource for lyophilization development and large-scale manufacturing including tableting and enteric coating for our oral COVID-19 vaccine. AMS is expected to assign dedicated resources and equipment for the scale up and commercial production of the vaccine upon entering a definitive agreement. However, we have not yet entered into any such definitive agreement with AMS, and we may not be able to reach a definitive agreement with AMS on terms acceptable to us, if at all. Even if we are able to establish a definitive agreement with AMS, reliance on them entails additional risks, including (i) our reliance on AMS for regulatory compliance and quality assurance, a possible breach of the manufacturing agreement by AMS; (ii) the possible misappropriation of our proprietary information, including trade secrets and know-how; and (iii) the possible termination or nonrenewal of the agreement by AMS at a time that is costly or inconvenient for us.

AMS, or any other manufacturing partner, may not be able to comply with cGMP, regulations or similar regulatory requirements. Our failure, or the failure of such partners or potential partners, to comply with applicable regulations could result in sanctions being imposed on us, including clinical holds, fines, injunctions, civil penalties, delays, suspension or withdrawal of approvals, license revocation, seizures or recalls of product candidates or products, operating restrictions and criminal prosecutions, any of which could significantly and adversely affect supplies of our potential COVID-19 vaccine. In addition, manufacturers of tablets and vaccines often encounter difficulties in production, particularly in scaling up initial production. These problems include difficulties with production costs and yields, quality control, including stability of the product candidate and quality assurance testing, shortages of qualified personnel or key raw materials, and compliance with strictly enforced federal, state, and foreign regulations. Our contract manufacturers may not perform as agreed. If our manufacturers were to encounter these or other difficulties, our ability to provide product candidates to patients in our clinical trials could be jeopardized.

We are committing financial resources to the development of a COVID-19 vaccine, which may cause delays in or otherwise negatively impact our other development programs. In addition, our management and scientific teams have dedicated substantial efforts to our COVID-19 vaccine development. As of the date of this report, we have 16 full-time equivalent employees, which may make us more reliant on our individual employees and on outside contractors than companies with a greater number of employees. If we fail to attract and retain management and scientific personnel, we may be unable to successfully produce, develop and commercialize our vaccine candidates.

In addition, the positive preclinical results for our COVID-19 vaccine candidates may not be predictive of the results of later-stage human clinical trials, which could be one of a number of factors that may delay or prevent us from receiving regulatory approval of our vaccine candidate. We may not be successful in developing a vaccine, or another party may be successful in producing a more efficacious vaccine or other treatment for COVID-19, which may also lead to the diversion of governmental and quasi-governmental funding away from us and toward other companies.

The regulatory regime governing Operation Warp Speed is uncertain, and new regulations or policies may materially adversely affect our business and the development of our COVID-19 vaccine candidate.

On June 26, 2020, we announced that our oral COVID-19 vaccine has been selected to participate in a non-human primate challenge study, organized and funded by Operation Warp Speed. The study is designed to test the efficacy of our oral COVID-19 vaccine candidate.

Operation Warp Speed is a public-private partnership among the Department of Health and Human Services, including the Centers for Disease Control and Prevention, the U.S. Food and Drug Administration, the National Institutes of Health, and the Biomedical Advanced Research and Development Authority; the Department of Defense; and private companies and firms, to facilitate, at an unprecedented pace, the development, manufacturing, and distribution of vaccines, therapeutics and other countermeasures to address the COVID-19 epidemic throughout the world.

The rules and regulations governing Operation Warp Speed, including, without limitation, the rules and regulations governing the procedures for selecting which companies participating in Operation Warp Speed will receive federal funds through the program, are uncertain and may rapidly evolve as the program progresses. Such rules or regulations may negatively impact our plans to develop our COVID-19 vaccine candidate and failure by us to comply with any laws, rules and regulations, some of which may not exist yet or are subject to interpretation and may be subject to change, could result in a variety of adverse consequences, including civil penalties and fines. Efforts to comply with evolving laws, regulations and standards have resulted in, and are likely to continue to result in, increased general and administrative expenses and a diversion of management time and attention from revenue-generating activities to compliance activities. If we fail to comply with the policies, rules and regulations governing Operation Warp Speed, or do not ultimately receive funding or complete our planned non-human primate challenge study for any other reason, our business and operations would be materially and adversely impacted.

In addition, we cannot assure you that Operation Warp Speed will have a positive impact on our financial results.

In light of the COVID-19 pandemic, it is possible that one or more government entities may take actions that directly or indirectly have the effect of abrogating some of our rights or opportunities. If we were to develop a COVID-19 vaccine, the economic value of such a vaccine to us could be limited.

Various government entities, including the U.S. government, are offering incentives, grants and contracts to encourage additional investment by commercial organizations into preventative and therapeutic agents against coronavirus, which may have the effect of increasing the number of competitors and/or providing advantages to known competitors. Accordingly, there can be no assurance that we will be able to successfully establish a competitive market share for our COVID-19 vaccine, if any.

The COVID-19 coronavirus could adversely impact our preclinical studies and clinical trials.

Since the initial report of a novel strain of coronavirus, SARS-CoV-2, in China in December 2019, COVID-19 has spread to multiple countries, including the United States. We have active and planned preclinical studies and clinical trial sites in the United States. As COVID-19 continues to spread around the globe, we will likely experience disruptions that could severely impact our planned preclinical studies and clinical trials, including preclinical studies and manufacturing of our SARS-CoV-2 vaccine candidate and clinical trials of our vaccine candidate for the GI.1 and GII.4 norovirus strains. Effects on our preclinical studies and clinical trial programs include, but are not limited to:

- delays in procuring subjects in our preclinical studies;
- delays or difficulties in enrolling patients in our clinical trials;
- delays or difficulties in preclinical and clinical site initiation, including difficulties in establishing appropriate and safe social distancing and other safeguards at preclinical and clinical sites;
- diversion of healthcare resources away from the conduct of preclinical and clinical trials, including the diversion of hospitals serving as our clinical trial sites and hospital staff supporting the conduct of our clinical trials;
- interruption of key preclinical study and clinical trial activities, such as preclinical and clinical trial site monitoring, due to limitations on freight and travel imposed or recommended by federal or state governments, employers and others;
- limitations in employee resources that would otherwise be focused on the conduct of our preclinical studies and clinical trials, including because of sickness of employees or their families, delays or difficulties in conducting site visits and other required travel, and the desire of employees to avoid contact with large groups of people; and
- delays in receiving approval from local regulatory authorities to initiate or continue our planned preclinical studies and clinical trials.

The global outbreak of COVID-19 continues to rapidly evolve. The extent to which COVID-19 may impact our preclinical studies and clinical trials will depend on future developments, which are highly uncertain and cannot be predicted with confidence, such as the ultimate geographic spread of the disease, the duration of the outbreak, travel restrictions and social distancing in the United States and other countries, business closures or business disruptions and the effectiveness of actions taken in the United States and other countries to contain and treat the disease.

An ownership change under Section 382 of the Code subjects Vaxart, Inc. and all of its subsidiaries to limitations on the use of U.S. net operating loss carryforwards and certain other tax attributes. In addition to the ownership changes that occurred in February 2018, April 2019 and September 2019, a further ownership change under Section 382 of the Code occurred in the second quarter of 2020, subjecting us to further limitations.

If a corporation undergoes an "ownership change" within the meaning of Section 382 of the Code, the corporation's U.S. net operating loss carryforwards and certain other tax attributes arising from before the ownership change are subject to limitations on use after the ownership change. In general, an ownership change occurs if there is a cumulative change in the corporation's equity ownership by certain stockholders that exceeds 50% over a three-year period. Similar rules may apply under state and foreign tax laws. Ownership changes occurred for Vaxart, Inc. and all of its subsidiaries in February 2018, April 2019 and September 2019; accordingly, our U.S. net operating loss carryforwards and certain other tax attributes are subject to limitations on their use. The ownership change in September 2019 restricted annual usage to 1.89% of the combined organization's value on September 30, 2019. A further change in ownership occurred in the second quarter of 2020, which may result in an additional restriction on usage of net operating loss carryforwards generated in the intervening period. Additional ownership changes in the future could result in further limitations on the combined organization's net operating loss carryforwards. Consequently, even if we achieve profitability, we may not be able to utilize a material portion of our net operating loss carryforwards and other tax attributes, which could have a material adverse effect on our cash flow and results of operations.

The price of our common stock has been volatile and fluctuates substantially, which could result in substantial losses for stockholders.

Our stock price has been, and in the future may be, subject to substantial volatility. As a result of this volatility, our stockholders could incur substantial losses. The stock market in general, and the market for biopharmaceutical companies in particular, has experienced extreme volatility that has often been unrelated to the operating performance of particular companies. As a result of this volatility, you may not be able to sell your common stock at or above your initial purchase price.

The market price for our common stock may be influenced by many factors, including the results of clinical trials of our products or those of our competitors, regulatory or legal developments, developments, disputes, or other matters concerning patent applications, issued patents, or other proprietary rights, our ability to recruit and retain key personnel, public announcements by us or our strategic collaborators regarding the progress of our development candidates similar public announcements by our competitors, and other factors set forth in this quarterly report and our other reports filed with the SEC.

If our quarterly or annual results fall below the expectations of investors or securities analysts, the price of our common stock could decline substantially. Furthermore, any quarterly or annual fluctuations in our results may, in turn, cause the price of our stock to fluctuate substantially. We believe that period-to-period comparisons of our results are not necessarily meaningful and should not be relied upon as an indication of our future performance.

In addition, public statements by us, government agencies, the media or others relating to the coronavirus outbreak (including regarding efforts to develop a coronavirus vaccine) have in the past resulted, and may in the future result, in significant fluctuations in our stock price. Given the global focus on the coronavirus outbreak, any information in the public arena on this topic, whether or not accurate, could have an outsized impact (either positive or negative) on our stock price. Information related to our development, manufacturing and distribution efforts with respect to our vaccine candidates, or information regarding such efforts by competitors with respect to their potential vaccines, may also impact our stock price.

Our stock price is likely to continue to be volatile and subject to significant price and volume fluctuations in response to market and other factors, including the other factors discussed in our filings incorporated by reference herein or in future periodic reports; variations in our quarterly operating results from our expectations or those of securities analysts or investors; downward revisions in securities analysts' estimates; and announcement by us or our competitors of significant acquisitions, strategic partnerships, joint ventures or capital commitments.

We may be subject to legal proceedings, which may divert management's attention and have a material adverse effect on our business, financial condition and results of operations.

From time to time, we may be involved in legal proceedings. Due to the inherent uncertainties in legal proceedings, we cannot accurately predict the ultimate outcome of any such proceedings. Our stock price has been extremely volatile, and we may become involved in securities class action lawsuits in the future. Any current or future dispute resolution or legal proceeding, regardless of the merits of any such proceeding, could result in substantial costs and a diversion of management's attention and resources that are needed to successfully run our business, and could have a material adverse impact on our business, financial condition and results of operations.

| m 2. Unregistered Sales of Equity Securities and Use of Proceeds | | | | | | |
|--|--|--|--|--|--|--|
| Not applicable. | | | | | | |
| | | | | | | |
| m 3. Defaults Upon Senior Securities | | | | | | |

Not applicable.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

Not applicable.

Item 6. Exhibits

| | | Incorporated by Reference | | | | |
|---------|--|---------------------------|------------|---------|---------------|--|
| Exhibit | _ | File | | | | |
| Number | Description of Document | Schedule/Form | Number | Exhibit | Filing Date | |
| 3.1 | Certificate of Amendment to Restated Certificate of Incorporation of Vaxart, Inc. | Form 8-K | 001-35285 | 3.1 | June 9, 2020 | |
| 10.1 | Separation Agreement, dated June 14, 2020, between Vaxart, Inc. and Wouter W. Latour, M.D. | Form 8-K | 001-35285 | 10.1 | June 15, 2020 | |
| 10.2 | <u>Letter Agreement, dated June 14, 2020, between Vaxart, Inc. and Andrei Floroiu</u> | Form 8-K | 001-35285 | 10.2 | June 15, 2020 | |
| 10.3 | 2019 Equity Incentive Plan, as amended | Form S-8 | 333-239727 | 10.1 | July 7, 2020 | |
| 10.4 | Form of Stock Option Grant Notice, Stock Option Agreement and Notice of Exercise under the 2019 Equity Incentive Plan | Form S-8 | 333-239727 | 10.2 | July 7, 2020 | |
| 31.1 * | Certification of Principal Executive and Financial Officer pursuant to Exchange Act Rule, 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 | | | | | |
| 32.1 *§ | Certification of Principal Executive and Financial Officer pursuant to Rule 13a-14(b) of the Securities Exchange Act of 1934, as amended, and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 | | | | | |
| 101 * | The following financial information from the Company's | | | | | |

The following financial information from the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2020, formatted in Extensible Business Reporting Language (XBRL): (i) the Condensed Consolidated Balance Sheets as of June 30, 2020 and December 31, 2019, (ii) the Condensed Consolidated Statements of Operations and Comprehensive Loss for the three and six months ended June 30, 2020 and 2019, (iii) the Condensed Consolidated Statements of Stockholders' Equity for the three and six months ended June 30, 2020, (iv) the Condensed Consolidated Statements of Stockholders' Equity for the three and six months ended June 30, 2019, (v) the Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2020 and 2019, and (vi) Notes to the Condensed Consolidated Financial Statements

* Filed herewith

In accordance with Item 601(b)(32)(ii) of Regulation S-K and SEC Release Nos. 33-8238 and 34-47986, Final Rule: Management's Reports on Internal Control Over Financial Reporting and Certification of Disclosure in Exchange Act Periodic Reports, the certification furnished in Exhibit 32.1 hereto is deemed to accompany this Quarterly Report on Form 10-Q and will not be deemed "filed" for purposes of Section 18 of the Exchange Act. Such certification will not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, except to the extent that the registrant specifically incorporates it by reference.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

VAXART, INC.

Dated: August 6, 2020

By: /s/ ANDREI FLOROIU

Andrei Floroiu
President and Chief Executive Officer
(Principal Executive Officer and Principal
Financial Officer)

CERTIFICATION

I, Andrei Floroiu, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Vaxart, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 6, 2020 By: /s/ ANDREI FLOROIU

Andrei Floroiu
President and Chief Executive Officer
(Principal Executive Officer and Principal
Financial Officer)

CERTIFICATION

Pursuant to the requirement set forth in Rule 13a-14(b) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and Section 1350 of Chapter 63 of Title 18 of the United States Code (18 U.S.C. § 1350), Andrei Floroiu, President and Chief Executive Officer of Vaxart, Inc. (the "Company"), hereby certifies that, to his knowledge:

- (1) The Company's Quarterly Report on Form 10-Q for the period ended June 30, 2020, to which this Certification is attached as Exhibit 32.1 (the "Periodic Report"), fully complies with the requirements of Section 13(a) or Section 15(d) of the Exchange Act; and
- (2) The information contained in the Periodic Report fairly presents, in all material respects, the financial condition of the Company at the end of the period covered by the Periodic Report and results of operations of the Company for the period covered by the Periodic Report.

Date: August 6, 2020 By: /s/ ANDREI FLOROIU

Andrei Floroiu
President and Chief Executive Officer
(Principal Executive Officer and Principal
Financial Officer)

A signed original of this written statement required by Section 906 of 18 U.S.C. § 1350 has been provided to Vaxart, Inc. and will be retained by Vaxart, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

This certification accompanies the Form 10-Q to which it relates, is not deemed filed with the Securities and Exchange Commission and is not to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act (whether made before or after the date of the Form 10-Q), irrespective of any general incorporation language contained in such filing.