## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## **FORM 10-Q**

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 26, 2005

OR

# □ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_.

Commission File Number: 000-04829

# **Nabi Biopharmaceuticals**

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation or organization) 59-1212264 (I.R.S. Employer Identification No.)

5800 Park of Commerce Boulevard N.W., Boca Raton, FL 33487 (Address of principal executive offices, including zip code)

> (561) 989-5800 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. 🛛 Yes 🗋 No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). 🛛 Yes 🗌 No

The number of shares outstanding of the registrant's common stock, par value \$0.10 per share, at April 21, 2005 was 58,843,303 shares.

## Nabi Biopharmaceuticals

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

Nabi Biopharmaceuticals

#### CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except for share and per share amounts)		NAUDITED) March 26, 2005	December 25, 2004
Assets			
Current assets:			
Cash and cash equivalents	\$	49,813	\$ 94,759
Marketable securities		20,900	8,350
Restricted cash		677	672
Trade accounts receivable, net		20,442	32,405
Inventories, net		21,972	20,175
Prepaid expenses and other current assets		12,875	6,227
Total current assets		126,679	162,588
Property, plant and equipment, net		115,573	115,406
Other assets:			
Intangible assets, net		87,606	89,728
Other, net		496	449
Total assets	\$	330,354	\$ 368,171
Liabilities and stockholders' equity	-		
Current liabilities:			
Trade accounts payable	\$	15,509	\$ 21,943
Accrued expenses	Ψ	24,761	32,290
Notes payable and capital lease obligations, net		8,862	10,173
Total current liabilities		49,132	64,406
Notes payable and capital lease obligations, net		5,628	13,671
Other liabilities		5,875	5,773
Total liabilities		60,635	83.850
Stockholders' equity:		00,000	00,000
Convertible preferred stock, par value \$.10 per share: 5,000,000 authorized; no shares outstanding			
Common stock, par value \$.10 per share: 125,000,000 authorized; 59,590,737 and 59,428,941 shares issued,			
respectively		5,959	5,943
Capital in excess of par value		314,623	313,494
Treasury stock, 803,811 shares at cost		(5,297)	(5,297)
Accumulated deficit		(45,338)	(29,516)
Other accumulated comprehensive income		(228)	(303)
Total stockholders' equity		269,719	284,321
Total liabilities and stockholders' equity	\$	330,354	\$ 368,171

See accompanying notes to condensed consolidated financial statements.

## Nabi Biopharmaceuticals

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

		UDITED) Months Ended
(In thousands, except per share amounts)	March 26, 2005	March 27, 2004
Sales	\$ 26,076	\$ 46,349
Costs and expenses:		
Costs of products sold, excluding amortization of intangible assets	14,862	20,200
Royalty expense	2,199	3,575
Gross margin, excluding amortization of intangible assets	9,015	22,574
Selling, general and administrative expense	14,402	12,356
Research and development expense	15,255	11,429
Amortization of intangible assets	2,288	2,153
Other operating expense, principally freight	34	63
		·
Operating loss	(22,964)	(3,427)
Interest income	554	336
Interest expense	(138)	(1,490)
Other income (expense), net	31	(1)
Loss before benefit (provision) for income taxes	(22,517)	(4,582)
Benefit (provision) for income taxes	6,695	(257)
Net loss	\$ (15,822)	\$ (4,839)
Basic and diluted loss per share	\$ (0.27)	\$ (0.08)
·		
Basic and diluted weighted average shares outstanding	59,530	57,960

See accompanying notes to condensed consolidated financial statements.

## Nabi Biopharmaceuticals

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	(UNAU) For the Three	
(In thousands)	March 26, 2005	March 27, 2004
Cash flow from operating activities:		
Net loss	\$ (15,822)	\$ (4,839)
Adjustments to reconcile net loss to net cash (used in) provided by operating activities:		
Depreciation and amortization	4,776	4,418
Interest expense on non-interest bearing notes	236	321
Provision for doubtful accounts	96	144
Provision for slow moving or obsolete inventory	676	310
Write-off of loan origination fees	_	539
Gain on sale of assets	(54)	(119)
Write-off of obsolete fixed assets	_	145
Deferred income taxes	(6,695)	
Other, primarily foreign currency translation	74	_
Changes in assets and liabilities:		
Trade accounts receivable	11,867	15
Inventories	(2,473)	1,966
Prepaid expenses and other current assets	41	1,042
Other assets	(47)	(38)
Accounts payable and accrued liabilities	(14,124)	1,022
Total adjustments	(5,627)	9,765
Net cash (used in) provided by operating activities	(21,449)	4,926
Cash flow from investing activities:		
Purchases of marketable securities	(46,300)	_
Proceeds from sales of marketable securities	33,750	
Proceeds from sales of assets	54	179
Capital expenditures	(2,463)	(1,424)
Expenditures for Manufacturing Rights	(166)	(1,453)
Net cash used in investing activities	(15,125)	(2,698)
Cash flow from financing activities:		
Payment of notes payable, PhosLo acquisition	(9,518)	(4,083
Proceeds from exercise of employee stock options	1,146	2,878
Net cash used in financing activities	(8,372)	(1,205)
Net (decrease) increase in cash and cash equivalents	(44,946)	1,023
Cash and cash equivalents at beginning of period	94,759	115,756
Cash and cash equivalents at end of period	\$ 49,813	\$ 116,779

See accompanying notes to condensed consolidated financial statements.

#### Nabi Biopharmaceuticals

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### NOTE 1 OVERVIEW

We are a biopharmaceutical company focused on powering the immune system to develop and market products that fight serious medical conditions. By leveraging our experience and knowledge of the human immune system, we are poised to capture the large, commercial opportunities in our four core business areas: Gram-positive bacterial infections; hepatitis; kidney disease (nephrology); and nicotine addiction. We marketed four products during the first quarter of 2005 and have a number of products in various stages of clinical and preclinical development. In addition to our biopharmaceutical business, we also collect specialty and non-specific antibodies for use in our products and sell our excess production to pharmaceutical and diagnostic customers for the subsequent manufacture of their products. We invest the gross margins we earn from sales of our marketed products toward funding the development of our product pipeline.

On April 19, 2005, we completed a private offering of \$100.0 million of 2.875% Senior Convertible Notes due 2025 to qualified institutional buyers as defined in Rule 144A under the Securities Act of 1933, as amended, or Securities Act. See Note 13.

On March 24, 2005, our agreement to distribute WinRho SDF ended and we will no longer distribute that product. We reported sales of WinRho SDF of \$6.2 million and \$9.3 million for the three months ended March 26, 2005 and March 27, 2004, respectively.

We are incorporated in Delaware. Our U.S. operations are headquartered in Boca Raton, Florida and our European offices are located in Bray, Ireland. We maintain our commercial and manufacturing operations in Boca Raton, Florida, and our research and development operations in Rockville, Maryland.

The condensed consolidated financial statements include the accounts of Nabi Biopharmaceuticals and its subsidiaries. All significant intercompany accounts and transactions were eliminated during consolidation. These statements should be read in conjunction with the Consolidated Financial Statements and Notes included in our Annual Report on Form 10-K for the year ended December 25, 2004.

In the opinion of management, the unaudited condensed consolidated financial statements include all adjustments, consisting of normal recurring adjustments, which are necessary to present fairly our consolidated financial position as of March 26, 2005 and December 25, 2004, the consolidated results of our operations for the three months ended March 26, 2005 and March 27, 2004 and our cash flows for the three months then ended. The interim results of operations are not necessarily indicative of the results that may occur for the full fiscal year.

#### NOTE 2 ACCOUNTING POLICIES

Accounting estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the U.S. requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of sales and expenses during the reporting period. Actual results could differ from those estimates.

Basis of presentation: Certain items in the 2004 condensed consolidated financial statements have been reclassified to conform to the current year's presentation.

*New accounting pronouncements:* In April 2005, the SEC announced that Statement of Financial Accounting Standard, or SFAS, No. 123R, *Share-Based Payment*, which requires all companies to measure compensation cost for all share-based payments (including employee stock options) at fair value, has been deferred for certain public companies. SFAS 123R requires companies to expense the fair value of all stock options that have future vesting provisions, are modified, or are newly granted beginning on the grant date of such options. We believe implementation of SFAS No. 123R will be

material to our reported results of operations. Using the Black- Scholes model for valuing stock options under SFAS No. 123R would result in pre-tax expense for options granted in prior years in the amount of \$9.0 million, \$9.4 million and \$7.3 million for the years ending in 2005, 2006 and 2007, respectively. SFAS 123(R) will become applicable to us beginning January 1, 2006.

In December 2004, the FASB announced that SFAS No. 151, *Inventory Costs*, is effective for inventory costs incurred during fiscal years beginning after June 15, 2005. This statement clarifies the accounting for abnormal amounts of idle facility expense, freight, handling costs, and wasted material (spoilage). This Statement requires that those items be recognized as current-period charges regardless of whether they meet the criterion of "so abnormal" as defined in Accounting Principal Board 43. In addition, this Statement requires that allocation of fixed production overheads to the costs of conversion be based on the normal capacity of the production facilities. We will evaluate the requirements of the final standard to determine the impact on our financial condition, results of operations or cash flows.

Stock-Based Compensation: On December 31, 2002, the FASB issued Statement of Financial Accounting Standards, or SFAS No. 148, Accounting for Stock-Based Compensation – Transition and Disclosure. This Statement amends SFAS No. 123, Accounting for Stock-Based Compensation, to provide alternative methods of transition for an entity that voluntarily changes to the fair value based method of accounting for stock-based employee compensation. It also amends the disclosure provisions of that Statement to require prominent disclosure about the effects on reported net income of an entity's accounting policy decisions with respect to stock-based employee compensation. Finally, this Statement amends Accounting Principles Board, or APB Opinion No. 28, Interim Financial Reporting, to require disclosure about those effects in interim financial information. We continue to account for stock-based compensation based on the provisions of APB Opinion No. 25, Accounting for Stock Issued to Employees.

The following table summarizes our results as if we had recorded stock-based compensation expense for the three months ended March 26, 2005 and March 27, 2004, based on the provisions of SFAS No. 123, as amended by SFAS No. 148:

	For the Three Months Ended		nded	
(In thousands, except per share amounts)	Ma	rch 26, 2005	Mar	ch 27, 2004
Net loss:				
As reported	\$	(15,822)	\$	(4,839)
Add: Stock-based employee compensation expense included in reported net loss, net of taxes		—		97
Deduct: Total stock-based employee compensation expense determined under fair value based method, net of taxes		(1,432)		(1,808)
Pro forma	\$	(17,254)	\$	(6,550)
Basic and diluted loss per share:				
As reported	\$	(0.27)	\$	(0.08)
Add: Stock-based employee compensation expense included in reported net loss, net of taxes				—
Deduct: Total stock-based employee compensation expense determined under fair value based method, net of taxes		(0.02)		(0.03)
Pro forma	\$	(0.29)	\$	(0.11)

#### NOTE 3 INVENTORIES

The components of inventories, stated at the lower of cost or market with cost determined using the first-in first-out (FIFO) method, are as follows:

(In thousands)	March 26, 2005	December 25, 2004	
Finished goods	\$ 14,260	\$	11,475
Work in process	6,827		7,826
Raw materials	885		874
Total	\$ 21,972	\$	20,175
		_	

Work in process inventory at March 26, 2005 and December 25, 2004 primarily consisted of Nabi-HB for which manufacture was in process or that was awaiting release to the market from the U.S. Food and Drug Administration, or FDA, in accordance with the normal course of our business. In addition, we have made, are in the process of making and/or will scale-up and make commercial quantities of certain of our product candidates prior to the date we anticipate that such products will receive final European Union, or EU, regulatory or FDA marketing approval (i.e., pre-launch inventories). The scale-up and commercial production of pre-launch inventories involves the risk that such products may not be approved for marketing by the governmental agencies on a timely basis, or ever. This risk notwithstanding, we plan to continue to scale-up and build pre-launch inventories of certain products that have not yet received final governmental approval. As of March 26, 2005 and December 25, 2004, we had approximately \$2.5 million and \$2.3 million, respectively, of pre-launch inventories of StaphVAX and Nabi-HB Intravenous, pending final approval.

We record pre-launch inventory once the product has attained either a stage in the development process of having been subject to a Phase III clinical trial or its equivalent, a Marketing Authorization Application, or MAA, or a Biologics License Application, or BLA, filing, and has a well characterized manufacturing process. In addition, we must have an internal sales forecast that includes an assessment that sales will exceed the manufacturing costs plus the expected cost to distribute the product. Finally, product stability data must exist so that we can assert that capitalized inventory is anticipated to be sold, based on the sales projections noted above, prior to anticipated expiration of a product's shelf life.

If approval for these product candidates is not received, or approval is not received timely compared to our estimates for product shelf life, we will write-off the related amounts of pre-launch inventory in the period of that determination. If we were required to write-off the \$2.5 million recorded as pre-launch inventory at March 26, 2005, this amount would be considered by us to be material to our 2005 operating results for the three-months then ended.

#### NOTE 4 LOSS PER SHARE

Basic loss per share is computed by dividing our net loss by the weighted average number of shares outstanding during the period. When the effects are not antidilutive, diluted earnings per share is computed by dividing our net income by the weighted average number of shares outstanding and the impact of all dilutive potential common shares, primarily stock options. The dilutive impact of stock options is determined by applying the "treasury stock" method.

A total of 1,677,088 and 2,502,491 shares of common stock equivalents have been excluded from the calculation of net loss per share for the periods ended March 26, 2005 and March 27, 2004 because their inclusion would be anti-dilutive.

#### NOTE 5 OPERATING SEGMENT INFORMATION

The following table presents information related to our two reportable segments:

	For the Three	Months Ended
(In thousands)	March 26, 2005	March 27, 2004
Sales:		
Biopharmaceutical products	\$ 17,493	\$ 33,936
Antibody products	8,583	12,413
Total	\$ 26,076	\$ 46,349
Gross Margin:		
Biopharmaceutical products	\$ 8,507	\$ 21,560
Antibody products	508	1,014
Total	\$ 9,015	\$ 22,574
Operating loss:		
Biopharmaceutical products	\$ (21,440)	\$ (2,394)
Antibody products	(1,524)	(1,033)
Total	\$ (22,964)	\$ (3,427)

Selling and marketing expense and research and development expense are allocated almost fully to the biopharmaceutical products segment based on the allocation of effort within those functions. General and administrative expenses are allocated to each segment based primarily on relative sales levels.

The following table reconciles reportable segment operating loss to loss before benefit (provision) for income taxes:

	For the Three	For the Three Months Ended			
(In thousands)	March 26, 2005	March 27, 2004			
Reportable segment operating loss	\$ (22,964)	\$ (3,427)			
Unallocated interest income	554	336			
Unallocated interest expense	(138)	(1,490)			
Unallocated other income (expenses), net	31	(1)			
Loss before benefit (provision) for income taxes	\$ (22,517)	\$ (4,582)			

#### NOTE 6 STOCK OPTIONS

During the first quarter of 2005, we granted options to purchase 225,000 shares of our common stock to our officers in connection with an annual officer stock option grant under our 2000 Equity Incentive Plan. In addition, we granted 33,750 options to purchase shares of our common stock, to non-officer employees in conjunction with their commencing employment or in connection with attaining years of service levels under our 1998 Non-Qualified Employee Stock Option Plan. Each of the grants of stock options made in 2005 had an exercise price equal to the market price of our common stock at the date of grant and vests to the optionee at a rate of 25% per annum, provided that on each vesting date the employee continues to be employed by us.

#### NOTE 7 PRODUCT ACQUISITIONS

In a transaction dated June 29, 2004, we exercised our right under our distribution agreement to acquire Aloprim from DSM Pharmaceuticals, Inc., or DSM. We paid a total of \$1.0 million for the acquisition of Aloprim including payment of \$0.8 million for the Aloprim product license at the closing of the purchase. We had previously paid \$0.2 million in the fourth quarter of 2003. As a result of acquiring the Aloprim product license, future product royalties were set at 15% of net sales for five years. In conjunction with acquiring Aloprim, we entered into a manufacturing agreement requiring DSM to continue to supply product to us for a term of up to five years.

On August 4, 2003, we acquired the worldwide rights to PhosLo from Braintree Laboratories, Inc., or Braintree. PhosLo is currently approved for the control of hyperphosphatemia in patients with end-stage kidney (renal) failure. Under the terms of the agreement, we acquired the worldwide rights to PhosLo for payment of \$60.3 million in cash, issuance of 1.5 million shares of our common stock at the closing date valued at \$8.4 million and the payment of \$30.0 million in cash over the period ending March 1, 2007. In addition, we paid total professional fees and closing costs of \$0.9 million in connection with the acquisition. The discounted value of the future payment obligation on March 26, 2005 was \$14.0 million and has been reported as Notes Payable. The future payment obligation was discounted at 4.5%, our estimated rate of interest under our credit facility on August 4, 2003, the date of the closing of the agreement. Braintree will continue to manufacture the product for us under a long-term manufacturing agreement. Stonebridge Associates, LLC, an investment banking firm, the president of which is a member of our Board of Directors, acted as our financial adviser in connection with the PhosLo transaction and received a fee of approximately \$0.3 million for its services upon consummation of this transaction.

The following table reconciles the notes payable related to the acquisition of PhosLo:

In thousands		ch 26, 2005	Decem	December 25, 2004	
Notes payable, PhosLo acquisition, net:					
Notes payable, PhosLo acquisition	\$	13,988	\$	23,289	
Less: Current maturities		(8,637)		(9,949)	
Notes payable, PhosLo acquisition long-term	\$	5,351	\$	13,340	

#### NOTE 8 CONTINGENT LIABILITIES, LEGAL PROCEEDINGS AND CAPITAL COMMITMENTS

Under the terms of our agreement with DSM, we have a remaining minimum purchase requirement of \$2.8 million to purchase Aloprim over the period ending June 29, 2009. Our remaining purchase commitment requires us to purchase \$0.4 million in 2005, \$0.6 million in 2006, \$0.7 million in 2007, \$0.7 million in 2008 and \$0.4 million in 2009.

We are a party to litigation in the ordinary course of business. We do not believe that any such litigation will have a material adverse effect on our business, financial position or results of operations.

We have employment agreements with certain members of our senior management that include certain cash payments in the event of termination of employment, and cash payments and stock option modifications in the event of a change in control of the Company.

#### NOTE 9 CREDIT FACILITY

On March 26, 2004, we cancelled our credit agreement with Wells Fargo Foothill, Inc., part of Wells Fargo & Company that had an original term through June 2006. As a result of canceling the credit facility we incurred an early termination penalty of \$0.6 million that has been included in interest expense in the first quarter of 2004. By canceling the credit agreement we avoided unused credit fees and other credit charges that would have been incurred during the remaining term of the agreement through June 2006. In addition, during the first quarter of 2004, we reported the write-off of previously capitalized loan origination fees of approximately \$0.5 million recorded at the time of entering into the credit agreement that is also included in interest expense in the accompanying statement of operations.

#### NOTE 10 INCOME TAXES

During 2005, we anticipate recording a tax benefit primarily related to operating losses generated during the year. As such, we have recorded a \$6.7 million income tax benefit for quarter ended March 26, 2005. We have evaluated the need for a valuation allowance against our deferred tax assets. As a result of us having tax planning strategies, that are prudent and feasible, which we intend to implement prior to the deferred assets expiring, we have determined that no valuation allowance is necessary at March 26, 2005 and do not anticipate that one would be necessary for the full year of 2005.

### NOTE 11 SUPPLEMENTAL CASH FLOW INFORMATION

	For	the Three Months Ended
(In thousands)	March 26, 20	005 March 27, 2004
Interest paid	\$	2 \$ 610
Discount paid on non-interest bearing notes	\$ 1,0	69 \$ 549
Income taxes paid	\$ 2	41 \$ 37
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#### NOTE 13 SUBSEQUENT EVENT

On April 19, 2005, we issued \$100 million of our 2.875% Senior Convertible Notes due 2025 through a private offering to qualified institutional buyers as defined in Rule 144A under the Securities Act. We granted the initial purchaser an option exercisable for 30 days to purchase up to an additional \$20 million of notes solely to cover over allotments.

The notes were issued by us pursuant to an indenture between us and U.S. Bank National Association, as trustee. The notes are convertible, at the option of the holders, into shares of our common stock at a rate of 69.8348 shares per \$1,000 principal amount of notes, which is equivalent to a conversion price of approximately \$14.32 per share, subject to adjustment upon the occurrence of certain events. The initial implied conversion price represents a 30% premium over the closing sale price of our common stock on April 13, 2005, which was \$11.015 per share. The notes represent our general, unsecured obligations. The notes will be redeemable by us at 100% of their principal amount, plus accrued and unpaid interest, any time on or after April 18, 2010. Holders of notes may require us to repurchase the notes for 100% of their principal amount, plus accrued and unpaid interest, on April 15, 2010, April 15, 2012, April 15, 2015 and April 15, 2020, or following the occurrence of a fundamental change as defined in the indenture.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

We are a biopharmaceutical company focused on powering the immune system to develop and market products that fight serious medical conditions. By leveraging our experience and knowledge of the human immune system, we are poised to capture the large, commercial opportunities in our four core business areas: Gram-positive bacterial infections; hepatitis; kidney disease (nephrology); and nicotine addiction. We marketed four products during the first quarter of 2005 and have a number of products in various stages of clinical and preclinical development. In addition to our biopharmaceutical business, we also collect specialty and non-specific antibodies for use in our products and sell our excess production to pharmaceutical and diagnostic customers for the subsequent manufacture of their products. We invest the gross margins we earn from sales of our marketed products toward funding the development of our product pipeline.

The following is a discussion and analysis of the major factors contributing to our financial condition and results of operations for the three months ended March 26, 2005 and March 27, 2004. The discussion and analysis should be read in conjunction with the Condensed Consolidated Financial Statements and Notes thereto.

#### **OVERVIEW**

On April 19, 2005, we issued \$100 million of our 2.875% Senior Convertible Notes due 2025 through a private offering to qualified institutional buyers as defined in Rule 144A under the Securities Act.

We intend to use the net proceeds from the offering for general corporate purposes and clinical trials, including advancing Altastaph<sup>M</sup> [*Staphylococcus aureus* Immune Globulin (Human)] our antibody product in development for the treatment and prevention of *S. aureus* infections, for accelerating commercialization of StaphVAX<sup>®</sup> (*Staphylococcus aureus* Polysaccharide Conjugate Vaccine), our lead product in clinical development to protect against Types 5 and 8 *S. aureus* infections, and advancing our next generation Gram-positive products, for business development activities, including product and technology acquisitions, and for working capital.

On March 24, 2005, our agreement to distribute WinRho SDF ended and we will no longer distribute that product.

### **RESULTS OF OPERATIONS**

Information concerning our sales by operating segments is set forth in the following tables:

	For the Th	For the Three Months Ended		
(In thousands, except percentages)	March 26, 2005	March 27, 2004		
Biopharmaceutical products:				
-PhosLo	\$ 3,756 14.4	% \$11,337 24.5%		
-Nabi-HB	6,684 25.6	11,218 24.2		
-WinRho SDF	6,172 23.7	9,322 20.1		
-Other biopharmaceuticals	881 3.4	2,059 4.4		
	·			
Biopharmaceutical subtotal	17,493 67.1	33,936 73.2		
	·			
Antibody products:				
-Non-specific antibodies	4,845 18.6	6,143 13.3		
-Specialty antibodies	3,738 14.3	6,270 13.5		
		<u> </u>		
Antibody subtotal	8,583 32.9	12,413 26.8		
Total	\$26,076 100.0	% \$46,349 100.0%		

#### FOR THE THREE MONTHS ENDED MARCH 26, 2005 AND MARCH 27, 2004

Sales. Total sales for the first quarter of 2005 were \$26.1 million compared to \$46.3 million for the first quarter of 2004.

Biopharmaceutical sales were \$17.5 million for the first quarter of 2005 compared to \$33.9 million for the first quarter of 2004.

*PhosLo®* (calcium acetate). Sales of PhosLo were \$3.8 million for the first quarter of 2005 compared to \$11.3 million for the first quarter of 2004. Sales of PhosLo reflected our strategic decision to aggressively convert patients from the PhosLo tablet formulation to the PhosLo gelcap formulation in 2005. We believe the PhosLo gelcap formulation, which is easier for patients to use, will enhance overall patient compliance with their prescriptions. The patent protection for the PhosLo gelcap formulation in the fourth quarter of 2004. We believe wholesaler customers increased their inventory levels in the fourth quarter of 2004. We believe wholesaler customers increased their inventory levels in the fourth quarter of 2004 in response to a number of factors including increased patient demand for PhosLo and anticipation of price increases that went in to effect in the first quarter of 2005. As the initial transition to the PhosLo gelcap formulation has taken place, we believe overall wholesaler inventories of PhosLo were reduced in the first quarter of 2005. During the first quarter of 2004, sales of PhosLo benefited from increased capacity for the manufacture of PhosLo gelcaps that came on line in the quarter that allowed us to meet customer demand for this formulation of PhosLo and our wholesaler customers to increase their gelcap inventory levels.

*Nabi-HB*<sup>®</sup> *[Hepatitis B Immune Globulin (Human)].* Sales of Nabi-HB were \$6.7 million for the first quarter of 2005 compared to \$11.2 million for the first quarter of 2004. Sales of Nabi-HB are affected by the level of liver transplants for hepatitis B virus, or HBV, positive patients. Based on our review of internal tracking data, HBV liver transplant activity for HBV positive patients in the first quarter was below the comparable period in 2004. Sales for the first quarter of 2005 reflect this level of activity. Based on our internal review of market factors, including developments in patient treatment protocols, we believe that end user utilization of Nabi-HB will increase during the remainder of 2005. Sales of Nabi-HB in the first quarter of 2004 benefited from an initial buy-in

of product from a contract entered into during the first quarter of 2004 with Novation LLC, or Novation. Under the terms of the agreement, we supply finished Nabi-HB product to Novation for distribution through their Novaplus<sup>®</sup> Private Label Program.

*WinRho SDF*<sup>®</sup> [*Rh<sub>o</sub>*(*D*) *Immune Globulin Intravenous (Human)*]. Sales of WinRho SDF were \$6.2 million compared to \$9.3 million for the first quarter of 2004. Our agreement with Cangene Corporation ended on March 24, 2005 and we will no longer distribute this product.

*Other biopharmaceutical products.* Other biopharmaceutical products primarily include Aloprim<sup>TM</sup> [(Allopurinol sodium) for injection], intermediate products manufactured in our plant and Autoplex T. We also perform contract manufacturing for others. Other biopharmaceutical products sales decreased in comparison to sales of these products during the first quarter of 2004 primarily due to the introduction of a competitive product to Aloprim in late 2004 and the conclusion of our Autoplex T licensing agreement in May 2004, offset by increased contract manufacturing revenue in the first quarter of 2005.

Total antibody sales for the first quarter of 2005 were \$8.6 million compared to \$12.4 million for the first quarter of 2004.

*Non-specific antibody sales.* Sales of non-specific antibodies for the first quarter of 2005 were \$4.8 million for the first quarter of 2004 compared to \$6.1 million in the first quarter of 2005 as a result of decreased production levels during this period driven by increased production of specialty antibodies, including anti-HBs antibodies retained by us for the production of Nabi-HB in future periods.

*Specialty antibody sales.* Specialty antibody sales for the first quarter of 2005 were \$3.7 million for the first quarter of 2004 compared to \$6.3 million for the first quarter of 2005 primarily reflecting decreased sales of Rh<sub>o</sub>D and anti-HBs antibodies. Sales of Rh<sub>o</sub>D decreased due to the conclusion on December 31, 2004 of a contractual commitment to supply substantial quantities of Rh<sub>o</sub>D antibodies to the purchaser of the majority of our antibody collection and laboratory testing business at low margins. Anti-HBs antibody sales decreased as we retained the anti-HBs plasma collected in the first quarter of 2005 for the production of Nabi-HB in future periods.

*Gross margin*. Gross margin for the first quarter of 2005 was \$9.0 million compared to \$22.6 million for the first quarter of 2004. The decrease in gross margin for the first quarter of 2005 is primarily due to lower sales of our higher margin biopharmaceutical products in the quarter. Gross margin for the first quarter of 2004 also benefited from a non-performance penalty from the manufacturer of Autoplex T of \$1.5 million under an agreement that ended in May 2004. During the first quarters of 2005 and 2004, gross margin included excess plant capacity expense of \$2.1 million and \$3.4 million, respectively, reflecting increased utilization of our Boca Raton, Florida manufacturing facility in the 2005 quarter. In first quarter 2004 our facility underwent minor modifications in order to be European Union compliant resulting in lower utilization in that quarter.

Royalty expense for the first quarter of 2005 was \$2.2 million, or 12% of biopharmaceutical sales compared to \$3.6 million, or 11% of biopharmaceutical sales, for the first quarter of 2004, primarily reflecting decreased sales of WinRho SDF.

*Selling, general and administrative expense.* Selling, general and administrative expenses were \$14.4 million for the first quarter of 2005 compared to \$12.4 million for the first quarter of 2004. This increase in selling, general and administrative expenses primarily related to initial commercialization activities in Europe as well as increased employee benefits costs.

*Research and development expense*. Research and development expense was \$15.3 million for the first quarter of 2005 compared to \$11.4 million for the first quarter of 2004. Consistent with the strategic focus of our research and development activities, 87% of research and development expense in the first quarter of 2005 was incurred to support activity under our Gram-positive infections program. Patient enrollment in our confirmatory Phase III clinical trial of StaphVAX was completed in the third quarter of 2004. Clinical trial expense during the first quarter of 2005 increased as compared to the first quarter of 2004 when patient enrollment was still underway. Based on the twelve-month follow-up period for all participants in the clinical trial, this trial will be completed in the third quarter of 2005. In addition, during the first quarter of 2005, we incurred costs related to establishing vaccine manufacturing capability at our facility in Boca Raton, Florida.

Amortization of intangible assets. Amortization expense was \$2.3 million for the first quarter of 2005 compared to \$2.2 million for the first quarter of 2004. This amortization is primarily related to the intangible assets recorded as part of the acquisition of PhosLo.

*Interest income.* Interest income for the first quarter of 2005 was \$0.6 million compared to \$0.3 million for the comparable period of 2004. Interest income is earned from investing cash and cash equivalents on hand in money market funds and auction rate securities with maturities or interest reset periods of three months or less.

*Interest expense*. Interest expense for the first quarter of 2005 was \$0.1 million and compared to \$1.5 million of interest expense reported for the first quarter of 2004. Effective March 26, 2004, we terminated our credit agreement with Wells Fargo Foothill, Inc. in order to avoid future costs for unused credit limit fees and other service charges. As a result of terminating the credit agreement, we incurred an early termination fee of \$0.6 million and wrote off previously capitalized loan origination costs of \$0.5 million. In addition, interest expense included \$0.2 million and \$0.3 million, respectively, for amortization of the discount on the notes payable entered into in connection with the acquisition of PhosLo during the first three months of 2005 and 2004. During the first quarter of 2005, we capitalized interest of \$0.1 million related to the construction of our vaccine manufacturing facility in Boca Raton, Florida.

*Income taxes.* During 2005, we anticipate recording a tax benefit primarily related to operating losses generated during the year. As such, we have recorded a \$6.7 million income tax benefit for quarter ended March 26, 2005 compared to a provision during the quarter ended March 27, 2004. We have evaluated the need for a valuation allowance against our deferred tax assets. As a result of us having tax planning strategies, that are prudent and feasible, which we intend to implement prior to the deferred assets expiring, we have determined that no valuation allowance is necessary at March 26, 2005 and do not anticipate that one would be necessary for the full year of 2005.

*Stock option expensing*. In April 2005, the SEC announced that implementation of Statement of Financial Accounting Standard, or SFAS, 123(R) *Share Based Payment*, has been deferred for certain public companies. As a result of this announcement, SFAS 123(R) will become applicable to us January 1, 2006.

#### LIQUIDITY AND CAPITAL RESOURCES

Our cash, cash equivalents and marketable securities at March 26, 2005 were \$70.7 million compared to \$103.1 million at December 25, 2004. Cash used by operations for the three months ended March 26, 2005 was \$21.5 million reflecting our net loss for the quarter and reduction in accounts payable and accruals in connection with payments accrued in 2004 and payable in 2005 to establish our vaccine manufacturing capability, due Cangene Corporation related to distribution of WinRho SDF in the fourth quarter of 2004, sales deduction liabilities for sales reported in 2004 and compensation payments, partially offset by a reduction in accounts receivable of \$11.9 million.

On April 19, 2005, we issued our 2.875% Senior Convertible Notes due 2025 with a principal amount of \$100 million through a private offering to qualified institutional buyers as defined in Rule 144a under the Securities Act, for net proceeds of \$97 million.

In conjunction with the acquisition of PhosLo in August 2003, we entered into an obligation to pay the seller \$30.0 million over the period ending March 1, 2007. During the first quarter of 2005 we repaid approximately \$9.5 million of this obligation in accordance with the established repayment schedule.

Capital expenditures were \$2.5 million for the first three months of 2005. Our capital expenditures are expected to total approximately \$10 to \$11 million for the full year 2005.

In connection with an agreement related to the retirement of our former Chief Executive Officer announced on June 20, 2003, as of March 26, 2005 we had an obligation of \$1.7 million in cash payments through December 2006. The current portion of this obligation is recorded in accrued expenses and the long-term portion included in other liabilities at March 26, 2005.

During the first three months of 2005, we received \$1.1 million from the exercise of employee stock options.

On September 19, 2001, our Board of Directors approved the expenditure of up to \$5.0 million to repurchase shares of our common stock in the open market or in privately negotiated transactions.

Repurchases will allow us to have treasury stock available to support our stock option and stock purchase programs. We acquired no shares under this program during the first quarters of 2005 or 2004. We will evaluate market conditions in the future and make decisions to repurchase additional shares of our common stock on a case-by-case basis in accordance with our Board of Directors' approval. We have acquired 345,883 shares of our common stock for a total of \$1.9 million since the inception of this buy back program.

We believe that cash flow from operations and cash and cash equivalents on hand at March 26, 2005, in addition to the proceeds, received from the sale of our 2.875% Senior Convertible notes due April 2025 completed on April 19, 2005, will be sufficient to meet our anticipated cash requirements for operations for at least the next twelve months.

#### CRITICAL ACCOUNTING POLICIES

The consolidated financial statements include the accounts of Nabi Biopharmaceuticals and all wholly owned subsidiaries. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of sales and expenses during the reporting period. Actual results could differ from those estimates.

#### Accounts Receivable and Revenue Recognition

In the three months ended March 26, 2005, we had biopharmaceutical product sales of \$17.5 million. At March 26, 2005, we had \$20.4 million of trade accounts receivable including \$15.7 million from biopharmaceutical sales.

Our primary customers for biopharmaceutical products are pharmaceutical wholesalers. In accordance with our revenue recognition policy, revenue from biopharmaceutical product sales is recognized when title and risk of loss are transferred to the customer. Reported sales are net of estimated customer prompt pay discounts, contractual allowances in accordance with managed care agreements known as chargebacks, government payer rebates, customer returns of PhosLo and other wholesaler fees. At March 26, 2005, we had \$6.5 million recorded in other current liabilities related to these contractual obligations as accrued sales deductions. Our policy regarding sales to customers is that we do not recognize revenue from, or the cost of, such sales where we believe the customer has more than a demonstrably reasonable level of inventory. We make this assessment based on historical demand, historical customer ordering patterns for purchases and estimated inventory levels. If our actual experience was greater than our assumptions we would then record additional expenses in that period.

We estimate allowances for revenue dilution items using a combination of information received from third parties, including market data, inventory reports from our major U.S. wholesaler customers, historical information and analysis that we perform. The key assumptions used to arrive at our best estimate of revenue dilution reserves are estimated customer inventory levels, contractual prices and related terms. Our estimates of inventory at wholesaler customers and in the distribution channels are subject to the inherent limitations of estimates that rely on third-party data, as certain third-party information may itself rely on estimates, and reflect other limitations. Provisions for estimated rebates and other allowances, such as discounts, promotional and other credits are estimated based on historical payment experience, historical relationship to revenues, estimated customer inventory levels, contract terms and actual discounts offered. We believe that such provisions are determinable due to the limited number of assumptions involved and the consistency of historical experience. Provision for chargebacks involves more subjective judgments and are more complex in nature. This provision is discussed in further detail below.

Chargebacks. The provision for chargebacks is a significant and complex estimate used in the recognition of revenue. We market products directly to wholesalers, distributors and homecare companies. We also market products indirectly to group purchasing organizations, managed care organizations, physician practice management groups and hospitals, collectively referred to as indirect customers. We enter into agreements with indirect customers to establish contract pricing for certain products. The indirect customers then select wholesalers from which to actually purchase the products at these contracted prices. Under this arrangement, we will provide credit to the wholesaler for any difference between the contracted price with the indirect party and the wholesaler's invoice price. Such credit is called a chargeback. The provision for chargebacks is based on our historical chargeback experience and estimated wholesaler customers and in the distribution channels are subject to inherent limitations of estimates that rely on third-party data, as certain third-party information may itself rely on estimates, and reflect other limitations. We continually monitor our provision for chargebacks and make adjustments when we believe that actual chargebacks may differ from established reserves.

The following table represents the amounts we have accrued for sales deductions as of:

(In Thousands)	Accrued chargebacks	Accrued rebates	Accrued sales discounts	Other accrued sales deductions	Total sales deductions
Balance at December 25, 2004	\$ 4,417	\$ 2,580	\$ 1,067	\$ 488	\$ 8,552
Provision for sales	670	702	2,628	458	4,458
Actual credits utilized during the quarter ended March, 26 2005	(2,030)	(1,276)	(3,033)	(212)	(6,551)
Balance at March 26, 2005	\$ 3,057	\$ 2,006	\$ 662	\$ 734	\$ 6,459

#### Inventory and Reserves for Slow Moving or Obsolete Inventory

At March 26, 2005, we had inventory, net on hand of \$22.0 million. In the three months ended March 26, 2005, we recorded a provision for inventory valuation allowance of \$0.7 million. We review inventory on hand at each reporting period to assess that inventory is stated at the lower of cost or market and that inventory on hand is saleable. Our assessment of inventory includes review of selling price compared to inventory carrying cost, recent sales trends and our expectations for sales trends in future periods, ongoing validation that inventory is maintained within established product specifications and product shelf life expiration. Based on these assessments, we provide for an inventory valuation allowance in the period in which the requirement is identified. If our actual experience is greater than our assumptions we will record additional expenses in that period.

We have made, are in the process of making and/or will scale-up and make commercial quantities of certain of our product candidates prior to the date we anticipate that such products will receive final EU regulatory or FDA marketing approval (i.e., pre-launch inventories). The scale-up and commercial production of pre-launch inventories involves the risk that such products may not be approved for marketing by the governmental agencies on a timely basis, or ever. This risk notwithstanding, we plan to continue to scale-up and build pre-launch inventories of certain products that have not yet received final governmental approval. As of March 26, 2005, we had approximately \$2.5 million of inventories, primarily work-in-process, related to StaphVAX and Nabi-HB Intravenous pending final regulatory approval.

We record pre-launch inventory once the product has attained a stage in the development process of having been subject to a Phase III clinical trial, or its equivalent, or a Marketing Authorization Application, or Biologics Licensing Application filing. Further, the product must have a well-characterized manufacturing process. In addition, we must have an internal sales forecast that includes an assessment whereby anticipated future sales exceed the manufacturing costs plus the expected cost to distribute the product. Finally, product stability data must exist so that we can assert that capitalized inventory is anticipated to be sold, based on the sales projections noted above, prior to anticipated expiration of product shelf life.

If approval for these product candidates is not received, or approval is not received timely compared to our estimates for product shelf life, we will write the related amounts of pre-launch inventory off in the period of that determination. If we were required to write off the \$2.5 million recorded as pre-launch inventory at March 26, 2005, this amount would be considered by us to be material to our operating results for the three months ended March 26, 2005.

#### Intangible Assets - PhosLo Intangibles

On August 4, 2003 we acquired the worldwide rights to PhosLo. Under the terms of the acquisition agreement we purchased patent rights, trade secrets, the PhosLo trademarks, regulatory approvals and licenses, certain customer and regulatory data and finished product inventory. All assets purchased, except for inventory, have been recorded at their estimated fair value, adjusted by a pro rata portion of the excess of purchase price, and are included in intangible assets.

Management believes the estimated remaining useful lives of the acquired intangible assets are as follows:

(In thousands)	March 26, 2005	Estimated remaining useful life
PhosLo related:		
Trademark/tradename	\$ 1,423	16.0 years
Tablet patent	11,381	2.0 years
Gelcap patent	80,670	16.0 years
Customer relationships	2,337	3.3 years
Covenant not to compete	508	13.3 years
Total PhosLo related intangible assets	96,319	
Less accumulated amortization	(13,753)	
Total	\$ 82,566	



The trademark/tradenames and gelcap patent useful lives are estimated as the remaining patent life of the gelcap patent based on our assessment of the market for phosphate binders to treat hyperphosphatemia in end stage renal failure patients including our assessment of competitive therapies, forecasted growth in the number of patients and trends in patient care. The tablet patent's useful life is estimated as the remaining patent life for the tablet patent in the U.S. based on the direct competitive benefits derived from the patent. The covenant not-to-compete is based on the seller's contractual agreement not to compete directly with PhosLo in dialysis markets for a period of 15 years. We have established a useful life of 5 years for customer relationships based on our review of the time that would be required to establish markets and customer relationships within the nephrology and dialysis market place. In future periods, if we assess that circumstances have resulted in changes to the carrying value of the intangible assets or their estimated useful life, we will record those changes in the period of that assessment.

#### Intangible Assets - Manufacturing Right

In October 2003, we entered into a contract manufacturing agreement with Cambrex Bio Science, Baltimore, Inc. or Cambrex Bio Science. In connection with this agreement, at March 26, 2005 we had capitalized \$2.9 million, net, as a manufacturing right on our balance sheet. We have commenced amortization of the manufacturing right. Due to StaphVAX being a new product and the exact period of future economic benefit that will be derived from the sale of StaphVAX being difficult to determine, we have elected to amortize the manufacturing right on a straight-line basis over the extended term of our contract manufacturing agreement with Cambrex Bio Science, which may be extended, at our option, through October 2013. The contract extension is permitted under terms of the agreement with notice from us to Cambrex Bio Science. If we determine that the manufacture of StaphVAX will not occur at Cambrex Bio Science's facility, or we assess that circumstances have resulted in changes to the carrying value of the intangible asset, we will write off this manufacturing right in the period of that determination.

#### Property, Plant and Equipment and Depreciation

We incurred costs of \$90.3 million to construct our biopharmaceutical manufacturing facility in Boca Raton, Florida and received approval to manufacture our own antibody-based biopharmaceutical product, Nabi-HB, at this facility from the FDA in October 2001. In constructing the facility for its intended use, we incurred approximately \$26.8 million in direct costs of acquiring the building, building systems, manufacturing equipment and computer systems. We also incurred a total of \$63.5 million of costs related to validation of the facility to operate in an FDA approved environment and capitalized interest. Costs related to validation and capitalized interest have been allocated to the building, building systems, manufacturing equipment and computer systems. Buildings and building systems are depreciated on a straight-line basis over 39 years and 20 years, respectively, the estimated useful lives of these assets. The specialized manufacturing equipment and computer systems are depreciated using the units-of-production method of depreciation subject to a minimum level of depreciation based on straight-line depreciation. The units-of-production method of depreciation is based on management's estimate of production levels. Management believes the units-of-production method is appropriate for these specialized assets. Use of the units-of-production method of depreciation may result in significantly different financial results of operation than straight-line depreciation in periods of lower than average production levels. However, this differential is limited in periods of lower than average production, as we record a minimum of 60% of the depreciation that would have otherwise been recorded had we used the straight-line method. In the first quarter of 2005 and the first quarter of 2004, we recorded additional depreciation of \$0.8 million and \$0.8 million, respectively, under this policy.

#### Income Taxes

We follow Statement of Financial Accounting Standards, or SFAS, No. 109, Accounting for Income Taxes, which requires, among other things, recognition of future tax benefits and liabilities measured at enacted rates attributable to temporary differences between financial statement and income tax bases of assets and liabilities and to tax net operating loss carryforwards to the extent that realization of these benefits is more likely than not. We periodically evaluate the realizability of our net deferred tax assets. During 2005, we anticipate recording a tax benefit primarily related to operating losses generated during the year. As such, we have recorded a \$6.7 million income tax benefit for quarter ended March 26, 2005 compared to a provision during the quarter ended March 27, 2004. We have evaluated the need for a valuation allowance against our deferred tax assets. As a result of us having tax planning strategies, that are prudent and feasible, which we intend to implement prior to the deferred assets expiring, we have determined that no valuation allowance is necessary at March 26, 2005 and do not anticipate that one would be necessary for the full year of 2005. We have recorded \$4.6 million as a tax contingency reserve against certain of our deferred tax assets that is included in other long-term liabilities.

## NEW ACCOUNTING PRONOUNCEMENTS

In April 2005, the SEC announced that SFAS No. 123(R), *Share-Based Payment*, which requires all companies to measure compensation cost for all share-based payments (including employee stock options) at fair value, has been deferred to be effective for certain public companies. SFAS 123(R) requires companies to expense the fair value of all stock options that have future vesting provisions, are modified, or are newly granted beginning on the grant date of such options. We believe implementation of SFAS No. 123(R) will be material to our reported results of operations. Using the Black-Scholes model for valuating stock options under FAS 148 would result in expense for options granted in prior years in the amount of \$9.0 million, \$9.4 million and \$7.3 million for the years ending in 2005, 2006 and 2007, respectively. SFAS 123(R) will become applicable to us beginning January 1, 2006.

In December 2004, the FASB announced that SFAS 151, *Inventory Costs* is effective for inventory costs incurred during fiscal years beginning after June 15, 2005. This statement clarifies the accounting for abnormal amounts of idle facility expense, freight, handling costs, and wasted material (spoilage). This Statement requires that those items be recognized as current-period charges regardless of whether they meet the criterion of "so abnormal", as defined in Accounting Principal Board 43. In addition, this Statement requires that allocation of fixed production overheads to the costs of conversion be based on the normal capacity of the production facilities. We will evaluate the requirements of the final standard to determine the impact on our financial condition, results of operations or cash flows.

#### FORWARD LOOKING STATEMENTS

The part of this Quarterly Report on Form 10-Q captioned "Management's Discussion and Analysis of Financial Condition and Results of Operations" contains certain forward-looking statements, which involve risks and uncertainties. These statements are based on current expectations, estimates and projections about the industries in which we operate, management's beliefs and assumptions made by management. Readers should refer to a discussion under "Risk Factors" contained in our Annual Report on Form 10-K for the year ended December 25, 2004 concerning certain factors that could cause our actual results to differ materially from the results anticipated in such forward-looking statements. Said discussion and Risk Factors are hereby incorporated by reference into this Quarterly Report.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

We do not engage in trading market risk sensitive instruments or purchasing hedging instruments or "other than trading" instruments that are likely to expose us to significant market risk, whether interest rate, foreign currency exchange, commodity price or equity price risk.

*Foreign Currency Exchange Risk.* We have two wholly-owned Irish subsidiaries and one Luxembourg subsidiary. During the three months ended March 26, 2005, we did not record any sales by our foreign subsidiaries. Two of our subsidiaries incurred expenses during this period, primarily relating to our initial activities to obtain regulatory approval in the EU for certain of our pipeline products and products that we currently market in the U.S. If the U.S. dollar weakens relative to a foreign currency, any losses generated in the foreign currency will, in effect, increase when converted into U.S. dollars and vice versa. We do not speculate in the foreign exchange market and do not manage exposures that arise in the normal course of business related to fluctuations in foreign currency exchange rates by entering into offsetting positions through the use of foreign exchange forward contracts. We also do not engage in derivative activities.

*Interest Rate Risk.* At March 26, 2005, we had cash and cash equivalents and marketable securities in the amount of \$49.8 million and \$20.9 million, respectively. In addition, we had notes payable for the acquisition of PhosLo of \$14.0 million, net of imputed discount and capital lease obligations of \$0.5 million.

Cash equivalents consist of money market funds and qualified purchaser funds with maturities of three months or less placed with major financial institutions. Marketable securities consist of auction rate securities placed with major financial institutions.

Our exposure to market risk relates to our cash and investments and to our borrowings. We maintain an investment portfolio of money market funds, qualified purchaser funds, and auction rate securities. The securities in our investment portfolio are not leveraged, and are, due to their very short-term nature, subject to minimal interest rate risk. We currently do not hedge interest rate exposure. Because of the short-term maturities of our investments, we do not believe that a change in market rates would have a significant negative impact on the value of our investment portfolio. The notes payable related to the PhosLo acquisition were discounted at our estimated interest rate under our credit facility on August 4, 2003, the date of the closing agreement.

The primary objective of our investment activities is to preserve principal while at the same time maximizing yields without significantly increasing risk. To achieve this objective, we invest our excess cash in debt instruments of the U.S. Government and its agencies, bank obligations, repurchase agreements and high-quality corporate issuers, and, by policy, restrict our exposure to any single corporate issuer by imposing concentration limits. To minimize the exposure due to adverse shifts in interest rates, we maintain investments at an average maturity of generally less than one month. The table below presents the principal amount and the weighted-average interest rates of our investment and debt portfolio:

(In millions, except for percentages)	Estimated Fair Value at March 26, 2005	
Assets:		
Cash, cash equivalents and marketable securities	\$	70.7
Average interest rate		2.4%
Liabilities:		
Notes payable and capital lease obligations	\$	14.5
Average interest rate		4.5%

#### **Item 4. Controls and Procedures**

#### Remediation Steps to Address Material Weakness

Our management has evaluated, with the participation of our Chief Executive Officer and Chief Financial Officer, the effectiveness of our disclosure controls and procedures, as of December 25, 2004. Because we identified one weakness in our internal control over financial reporting for amortization expense related to an intangible asset for the periods ending December 27, 2003 and December 28, 2002, our management concluded that as of December 25, 2004, our disclosure controls and procedures were not effective to ensure that information required to be disclosed by us in reports that we file or submit under the Securities Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms.

We have implemented additional review procedures to ensure that upon entry into an agreement, under which we create a manufacturing right intangible asset we will select and approve an amortization period beginning immediately from the point we generate a direct or indirect economic benefit consistent with the provisions of SFAS No. 142 Goodwill and Other Intangible Assets.

#### Evaluation and Conclusion as of March 26, 2005

Our management has evaluated, with the participation of our Chief Executive Officer and Chief Financial Officer, the effectiveness of our disclosure controls and procedures, as of March 26, 2005. Based upon this evaluation and the remediation steps described above, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures were effective of March 26, 2005. There has been no change in our internal control over financial reporting that occurred during our fiscal quarter ended March 26, 2005 that has materially affected, or is reasonably likely to materially affect our internal control over financial reporting.

## PART II OTHER INFORMATION

#### **Item 1. Legal Proceedings**

We are a party to litigation in the ordinary course of business. We do not believe that any such litigation will have a material adverse effect on our business, financial condition or results of operations.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table provides information about purchases made by us of our common stock for each month included in our first quarter:

#### ISSUER PURCHASES OF EQUITY SECURITIES

Period	(a) Total Number of Shares Purchased	(b) Average Price Paid per share	(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)	(d) Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (1)
12/25/04-1/29/05	0	N/A	0	\$ 3.1 million
1/30/05-2/26/05	0	N/A	0	\$ 3.1 million
2/27/05-3/26/05	0	N/A	0	\$ 3.1 million
Total:	0	N/A	0	\$ 3.1 million

(1) On September 19, 2001, our Board of Directors approved the buy back of up to \$5.0 million of our common stock in the open market or in privately negotiated transactions. We have acquired 345,883 shares of our common stock for a total of \$1.9 million since the inception of the buy back program. Repurchased shares have been accounted for as treasury stock.

## Item 3. Defaults Upon Senior Securities

None.

## Item 4. Submission of Matters to a Vote of Security Holders

## None.

## Item 5. Other Information

None.

## Item 6. Exhibits

## (a) Exhibits:

- 10.1 Base Salary Levels of Executive Officers
- 31.1 Rule 13a-14(a)/15d-14(a) Certification
- 31.2 Rule 13a-14(a)/15d-14(a) Certification
- 32.1 Section 1350 Certification

#### Nabi Biopharmaceuticals

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### Nabi Biopharmaceuticals

Date: April 25, 2005

By: /s/ Mark L. Smith

Mark L. Smith Senior Vice President, Finance, Chief Financial Officer, Chief Accounting Officer and Treasurer

## Exhibit Index

Exhibit No.	Description
10.1	Base Salary Levels of Executive Officers
31.1	Rule 13a-14(a)/15d-14(a) Certification
31.2	Rule 13a-14(a)/15d-14(a) Certification
32.1	Section 1350 Certification

### NABI BIOPHARMACEUTICALS BASE SALARY LEVELS OF EXECUTIVE OFFICERS

In March 2005, the Compensation Committee of the Board of Directors approved the following base salary levels for the following executive officers of Nabi Biopharmaceuticals pursuant to the terms of their employment agreements:

Name	Base Salary as of April 2005	
Thomas H. McLain	\$ 450,000	
Richard G. Clark	\$ 245,000	
Raafat E.F. Fahim, Ph.D.	\$ 290,000	
Henrik S. Rasmussen, M.D., Ph.D.	\$ 290,000	
Mark L. Smith	\$ 280,000	
H. LeRoux Jooste	\$ 290,000	

#### CERTIFICATIONS

#### Rule 13a-14(a)/15d-14(a) CERTIFICATION

I, Thomas H. McLain, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Nabi Biopharmaceuticals;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which could adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 25, 2005

By: /s/ Thomas H. McLain

Thomas H. McLain Chief Executive Officer and President I, Mark L. Smith, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Nabi Biopharmaceuticals;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which could adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 25, 2005

By: /s/ Mark L. Smith

Mark L. Smith Senior Vice President, Finance, Chief Financial Officer, Chief Accounting Officer and Treasurer

#### SECTION 1350 CERTIFICATION

The undersigned officers of Nabi Biopharmaceuticals (the "Company") hereby certify that, as of the date of this statement, the Company's quarterly report on Form 10-Q for the quarter ended March 26, 2005 (the "Report") fully complies with the requirements of section 13(a) of the Securities Exchange Act of 1934 and that, to the best of their knowledge, the information contained in the Report fairly presents, in all material respects, the financial condition of the Company as of March 26, 2005 and the results of operations of the Company for the three months ended March 26, 2005.

The purpose of this certification is solely to comply with Title 18, Chapter 63, Section 1350 of the United States Code, as amended by Section 906 of the Sarbanes-Oxley Act of 2002. This statement is not "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that Act or any other federal or state law or regulation.

By:

Date: April 25, 2005

By: /s/ Thomas H. McLain

Date: April 25, 2005

Name:Thomas H. McLainTitle:Chief Executive Officer

/s/ Mark L. Smith

Name: Mark L. Smith Title: Chief Financial Officer