# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): March 10, 2010

### NABI BIOPHARMACEUTICALS

(Exact Name of Registrant as specified in its charter)

**Delaware** (State or Other Jurisdiction of Incorporation) 000-04829 (Commission File Number) 59-1212264 (IRS Employer Identification No.)

12276 Wilkins Avenue, Rockville, Maryland 20852 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (301) 770-3099

**Not Applicable** 

(Registrant's name or former address, if change since last report)

ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following isions ( <i>see</i> General Instruction A.2. below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition

On March 10, 2010, Nabi Biopharmaceuticals (the "Company") issued a press release announcing its results of operations for the three and twelve months ended December 26, 2009. A copy of the press release announcing these results is furnished as Exhibit 99.1 to this report.

The information in this Item 2.02 and the exhibit attached hereto shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liability of that section, and it shall not be incorporated by reference into any filing under the Securities Act of 1933 or the Exchange Act, regardless of any general incorporation language in such filing.

#### Item 9.01. Financial Statements and Exhibits

Exhibit number Description

99.1 Earnings Press Release

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### NABI BIOPHARMACEUTICALS

By: /s/ Raafat E.F. Fahim, Ph.D.

Raafat E.F. Fahim, Ph.D. President and Chief Executive Officer

Date: March 10, 2010



Investor Relations 301-770-3099 | www.nabi.com **NEWS RELEASE** 

#### FOR IMMEDIATE RELEASE

#### Nabi Biopharmaceuticals Announces Fourth Quarter and Full-Year 2009 Financial Results

**Rockville, Maryland, March 10, 2010** – Nabi Biopharmaceuticals (NASDAQ: NABI) today announced fourth quarter and year-end financial results for the three and twelve month periods ended December 26, 2009.

For the full year ended December 26, 2009, the Company's net loss from continuing operations was \$18.7 million, or \$0.37 per share, compared to a net loss of \$23.0 million, or \$0.44 per share, for the year ended December 27, 2008. Including results from discontinued operations, Nabi had a net loss of \$18.7 million, or \$0.37 per share for the current period, compared with a net loss of \$18.7 million, or \$0.36 per share, in 2008.

For the quarter ended December 26, 2009, the Company recorded a net income from continuing operations of \$1.1 million, or \$0.02 per share, compared to a net loss of \$5.1 million, or \$0.10 per share, for the prior year period. Including results from discontinued operations, Nabi had net income of \$1.1 million, or \$0.02 per share, compared to a net loss of \$4.7 million, or \$0.09 per share, in the fourth quarter of 2008.

Revenue of \$10.5 million in 2009 reflects payments recognized from the sale of PentaStaph to GlaxoSmithKline Biologicals S.A. (GSK). This includes \$3.1 million from the initial \$21.5 million payment received from GSK which is being recognized as revenue ratably over the term of the transition services agreement (currently expected to be 14 months), a \$5 million payment for the successful achievement of a PentaStaph performance milestone and \$2.4 million related to our services provided under the transition services agreement.

General and Administrative expenses for 2009 were \$10.0 million compared to \$12.4 million in 2008. The decrease is a result of our continued efforts to reduce overall infrastructure costs as well as a reduction in share-based compensation expense, offset in part by higher legal fees associated with the strategic alternatives process. Research and Development expenses were \$16.5 million in 2009 compared to \$12.6 million in 2008. This increase is primarily due to increased activities associated with the initiation of the first of two NicVAX Phase III clinical trials. General and Administrative expenses for 2010 are expected to approximate 2009 levels while Research and Development expenses are expected to increase as Nabi initiates the second NicVAX Phase III clinical trial, continues activities of the first NicVAX Phase III trial and prepares for commercial manufacture and testing of NicVAX.

The Company repurchased \$10.4 million, par value, of its 2.875% convertible senior notes for \$10.1 million during 2009, leaving a balance of \$6.1 million, par value, at December 26, 2009. Nabi also repurchased 2 million shares of its common stock during 2009 at an average price of \$3.94 per share, including 1 million shares in the fourth quarter. During the first quarter of 2010, the Company repurchased an additional 1.8 million shares of common stock for \$9.2 million. Since the inception of the repurchase plan in December 2007, a total of 13.9 million shares have been repurchased for a total of \$54.1 million, leaving a balance of \$10.9 million in the repurchase plan at March 10, 2010.

Net cash provided by operating activities was \$6.2 million for the full year 2009 compared to a net use of \$18.9 million in 2008. Excluding discontinued operations, cash used in operating activities was \$3.6 million for 2009 compared to \$22.8 million in 2008, a reduction of 84%. Cash, cash equivalents and marketable securities totaled \$119.0 million at the end of 2009 compared to \$130.3 million at the end of 2008. The decrease in the balance of cash, cash equivalents and marketable securities is largely due to \$7.9 million for stock repurchases and \$10.1 million to repurchase debt, offset in part by net cash provided by operating activities.

#### Fourth Quarter 2009 Accomplishments

- Executed an exclusive worldwide option and license agreement with GSK for NicVAX for a total potential consideration of more than \$500 million, including a \$40 million non-refundable upfront payment payable in March 2010. The agreement also provides significant royalty opportunities for Nabi.
- Initiated the first of two Phase III clinical trials for NicVAX the results of which are anticipated in the second half of 2011.
- · Received a \$10 million grant from the National Institute on Drug Abuse to partially offset the cost of the Phase III trials.
- Completed the sale of PentaStaph to GSK and received \$26.5 million of the total \$46 million consideration in 2009.

#### Significant Recent and Upcoming Events

- Successfully completed an additional PentaStaph milestone in 2010 and received an \$8 million payment, leaving the opportunity to receive an additional \$13 million for the remaining two milestones.
- Received favorable shareholder vote supporting the NicVAX agreement, completed other closing requirements and closed the NicVAX agreement
  which entitles us to receive the \$40 million upfront payment.
- Anticipate initiating the second NicVAX Phase III clinical trial and completing recruitment for the first Phase III trial in the coming months.

"I am very proud and pleased with our accomplishments in 2009. We have successfully executed two important agreements for PentaStaph and NicVAX, closing the PentaStaph agreement in 2009 and recently closing the NicVAX agreement, thereby achieving our major objectives of the strategic alternatives process," said Dr. Raafat Fahim, President and Chief Executive Officer of Nabi Biopharmaceuticals. "The NicVAX option and license agreement and the sale of PentaStaph mark two very significant events that have enhanced the value of Nabi Biopharmaceuticals for its shareholders. I am particularly pleased with the partnership with GSK as they have unique strength in the development and marketing of vaccines as well as strength and experience in the smoking cessation therapy arena. Few companies have this unique blend of capabilities."

#### **Financial Results Conference Call and Webcast Information**

The Company will host a live webcast at 4:30 p.m. EST today to discuss these results.

The webcast can be accessed at:

http://phx.corporate-ir.net/phoenix.zhtml?p=irol-eventDetails&c=100445&eventID=2790161

(Due to the length of this URL, it may be necessary to copy and paste this hyperlink into your browser. Remove the space if one exists.) or via the Nabi Biopharmaceuticals website at http://www.nabi.com.

If you do not have Internet access, the U.S./Canada call-in number is 800-659-1942 and the international call-in number is 617-614-2710. The passcode is 75516930. An audio replay will be available for U.S./Canada callers at 888-286-2010 and for international callers at 617-801-6888. The replay passcode is 42817627. An audio replay of this call will be available through March 17, 2010. The press release and an archived version of the webcast will be available on the company's website at http://www.nabi.com.

#### **About Nabi Biopharmaceuticals**

Nabi Biopharmaceuticals leverages its experience and knowledge in powering the immune system to develop products that target serious medical conditions in the areas of nicotine addiction and gram-positive bacterial infections. Nabi Biopharmaceuticals is currently developing NicVAX® (Nicotine Conjugate Vaccine), an innovative and proprietary investigational vaccine for treatment of nicotine addiction and prevention of smoking relapse, and StaphVAX® (Staphylococcus aureus Polysaccharide Conjugate Vaccine), a vaccine designed to prevent the most dangerous and prevalent strains of *S. aureus* bacterial infections. The company is headquartered in Rockville, Maryland. For additional information about Nabi Biopharmaceuticals, please visit our Web site:http://www.nabi.com.

#### Forward-Looking Statements

Statements in this release that are not strictly historical are forward-looking statements and include statements about products in development, results and analyses of clinical trials and studies, research and development expenses, cash expenditures, licensure applications and approvals, and alliances and partnerships, among other matters. You can identify these forward-looking statements because they involve our expectations, intentions, beliefs, plans, projections, anticipations, or other characterizations of future events or circumstances. These forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties that may cause actual results to differ materially from those in the forward-looking statements as a result of any number of factors. These factors include, but are not limited to, risks relating to our ability to conduct and obtain successful results from our two Phase III clinical trials for NicVAX; GSK's failure to exercise its option for and successfully commercialize NicVAX; GSK's failure to successfully develop and commercialize any future generation candidate nicotine vaccine; our ability to commercialize NicVAX if GSK does not exercise its option for NicVAX; our ability to raise sufficient new capital resources to fully develop and commercialize NicVAX if GSK does not exercise the NicVAX option; our ability to attract, retain and motivate key employees; our ability to collect any further milestones and royalty payments under the PhosLo and PentaStaph agreements; the ability to obtain regulatory approval for NicVAX and any future generation candidate nicotine vaccine in the U.S. or other markets; our ability to successfully contract with contract manufacturing organizations for the manufacture and supply of NicVAX; our ability to comply with reporting and payment obligations under government rebate and pricing programs; and loss of full use of our net operating loss carry forwards. These factors are more fully discussed, as are other factors, in our

## Nabi Biopharmaceuticals CONDENSED CONSOLIDATED BALANCE SHEETS

In thousands	December 26, 2009	December 27, 2008 (as adjusted)
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 59,510	\$ 106,438
Marketable securities	59,489	23,900
Receivables	6,690	_
Prepaid expenses and other current assets	4,004	1,430
Assets of discontinued operations		10,409
Total current assets	129,693	142,177
Property and equipment, net	855	1,315
Other assets	769	729
Total assets	\$ 131,317	\$ 144,221
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:	4 1505	<b>4</b> 1 226
Accounts payable	\$ 1,735	\$ 1,226
Accrued expenses and other current liabilities  Deferred revenue	4,961	3,030
	18,447	_
2.875% convertible senior notes, net	5,951	2 201
Liabilities of discontinued operations	2,816	3,381
Total current liabilities	33,910	7,637
2.875% convertible senior notes, net		15,202
Total liabilities	33,910	22,839
Stockholders' equity:		
Convertible preferred stock	_	_
Common stock	6,278	6,239
Capital in excess of par value	365,841	363,003
Treasury stock	(50,267)	(42,187)
Other comprehensive income	(20)	60
Accumulated deficit	(224,425)	(205,733)
Total stockholders' equity	97,407	121,382
Total liabilities and stockholders' equity	\$ 131,317	\$ 144,221

## Nabi Biopharmaceuticals CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

	For the Three		For the Twelve	
In thousands, except share and per share data	December 26, 2009	December 27, 2008 (as adjusted)	December 26, 2009	December 27, 2008 (as adjusted)
Revenues:				
Service revenue	\$ 10,489	\$ —	\$ 10,489	\$ —
Operating expenses:				
Cost of service	1,988	_	1,988	
General and administrative expenses	2,191	2,269	9,987	12,415
Research and development expenses	4,633	2,651	16,490	12,556
Operating loss	1,677	(4,920)	(17,976)	(24,971)
Interest income	48	493	368	4,579
Interest expense	(435)	(400)	(1,071)	(3,902)
Other income (expense), net	(180)	(549)	(48)	(1,454)
Loss from continuing operations before income taxes	1,110	(5,376)	(18,727)	(25,748)
Benefit from income taxes	<del>_</del>	247	_	2,765
Income (loss) from continuing operations	1,110	(5,129)	(18,727)	(22,983)
Discontinued operations:				
Income from discontinued operations, net of tax provision	<del>_</del>	380	_	4,245
Income from discontinued operations		380		4,245
Net income (loss)	\$ 1,110	\$ (4,749)	\$ (18,727)	\$ (18,738)
Basic and diluted (loss) income per share:				
Continuing operations	\$ 0.02	\$ (0.10)	\$ (0.37)	\$ (0.44)
Discontinued operations	0.00	0.01	0.00	0.08
Basic and diluted (loss) income per share	\$ 0.02	\$ (0.09)	\$ (0.37)	\$ (0.36)
Basic and diluted weighted average shares outstanding	50,339	51,380	50,633	51,866

## Nabi Biopharmaceuticals CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

In thousands  Cash flow from operating activities:  Loss from continuing operations  Adjustments to reconcile loss from continuing operations to net cash used in operating activities from continuing operations:  Depreciation and amortization  Non-cash intra-period tax allocation  Accretion of discount on convertible senior notes  Share-based compensation  Loss (gain) on repurchase of convertible senior notes  Other  Changes in assets and liabilities:  Receivables  Prepaid expenses and other assets  Accounts payable, accrued expenses and other	\$ (18,727) \$ 502  483 2,463 302 4	December 27, 2008 (as adjusted)  \$ (22,983)  574 (2,765) 2,304
Cash flow from operating activities:    Loss from continuing operations    Adjustments to reconcile loss from continuing operations to net cash used in operating activities from continuing operations:    Depreciation and amortization    Non-cash intra-period tax allocation    Accretion of discount on convertible senior notes    Share-based compensation    Loss (gain) on repurchase of convertible senior notes    Other    Changes in assets and liabilities:    Receivables    Prepaid expenses and other assets	\$ (18,727) 502 — 483 2,463 302	\$ (22,983) 574 (2,765)
Loss from continuing operations  Adjustments to reconcile loss from continuing operations to net cash used in operating activities from continuing operations:  Depreciation and amortization  Non-cash intra-period tax allocation  Accretion of discount on convertible senior notes  Share-based compensation  Loss (gain) on repurchase of convertible senior notes  Other  Changes in assets and liabilities:  Receivables  Prepaid expenses and other assets	502 — 483 2,463 302	574 (2,765)
operations:     Depreciation and amortization     Non-cash intra-period tax allocation     Accretion of discount on convertible senior notes     Share-based compensation     Loss (gain) on repurchase of convertible senior notes     Other Changes in assets and liabilities:     Receivables     Prepaid expenses and other assets	483 2,463 302	(2,765)
Depreciation and amortization Non-cash intra-period tax allocation Accretion of discount on convertible senior notes Share-based compensation Loss (gain) on repurchase of convertible senior notes Other Changes in assets and liabilities: Receivables Prepaid expenses and other assets	483 2,463 302	(2,765)
Non-cash intra-period tax allocation Accretion of discount on convertible senior notes Share-based compensation Loss (gain) on repurchase of convertible senior notes Other Changes in assets and liabilities: Receivables Prepaid expenses and other assets	483 2,463 302	(2,765)
Accretion of discount on convertible senior notes Share-based compensation Loss (gain) on repurchase of convertible senior notes Other Changes in assets and liabilities: Receivables Prepaid expenses and other assets	2,463 302	,
Share-based compensation Loss (gain) on repurchase of convertible senior notes Other Changes in assets and liabilities: Receivables Prepaid expenses and other assets	2,463 302	2 304
Loss (gain) on repurchase of convertible senior notes Other Changes in assets and liabilities: Receivables Prepaid expenses and other assets	302	2,504
Other Changes in assets and liabilities: Receivables Prepaid expenses and other assets		2,733
Changes in assets and liabilities:  Receivables  Prepaid expenses and other assets	1	1,553
Receivables Prepaid expenses and other assets	4	48
Prepaid expenses and other assets		
• •	(6,685)	_
Accounts payable, accrued expenses and other	(2,713)	753
	2,298	(4,982)
Deferred revenue	18,447	
Total adjustments	15,101	218
Net cash used in operating activities from continuing operations	(3,626)	(22,765)
Net cash provided by operating activities from discontinued operations	9,843	3,864
Net cash provided by (used in) operating activities	6,217	(18,901)
Cash flow from investing activities:		
Purchases of marketable securities	(91,471)	1,600
Proceeds from sales and maturities of marketable securities	55,833	(23,871)
Capital expenditures	(4)	(53)
Other		112
Net cash provided by (used in) investing activities from continuing operations	(35,642)	(22,212)
Net cash provided by investing activities from discontinued operations		1,567
Net cash provided by (used in) investing activities	(35,642)	(20,645)
Cash flow from financing activities:		
Proceeds from issuance of common stock for employee benefit plans	528	128
Purchase of common stock for treasury	(7,940)	(20,010)
Repurchase of convertible senior notes	(10,091)	(51,634)
Other financing activities	_	(83)
Net cash used in financing activities from continuing operations	(17,503)	(71,599)
Net cash used in financing activities from discontinued operations	<u> </u>	(23)
Net cash used in financing activities	(17,503)	(71,622)
Net decrease in cash and cash equivalents		(111,168)
Cash and cash equivalents at beginning of period	(46,928)	,
Cash and cash equivalents at end of period	(46,928) 106,438	217,606